



Legislation Text

File #: 16-511, **Version:** 1

AUTHORIZATION TO ENTER INTO A LINKING AGREEMENT WITH ELITE SPORTS BUILDERS, LLC, THROUGH THE NATIONAL IPA/TCPN COOPERATIVE PURCHASING CONTRACT FOR TENNIS COURT REPAIR AND RESURFACING AT PASEO RACQUET CENTER

Staff Contact: Erik Strunk, Director, Public Facilities, Recreation and Special Events

Purpose and Recommended Action

This is a request for City Council to authorize the City Manager to enter into a linking agreement with Elite Sports Builders, LLC, through the National IPA/TCPN cooperative purchasing contract for the repair and resurfacing of the Paseo Racquet Center tennis courts (PRC), in an amount not to exceed \$400,000.

Background

The PRC is located at 6268 West Thunderbird Road and was opened in 1991. It has 19 lighted tennis courts, a retail sales area, administrative offices, a locker room area, and a refreshment center. The PRC is one of the United States Tennis Association's "Tennis Welcome Centers". Over the last five years, the PRC has hosted approximately 273,642 patrons (54,768 per year) who have either been spectators or involved in open-court rental, lessons, clinics, and tournaments.

Paseo Racquet Club, LLC has been operating the facility since 1993 and is in year five of a 10-year agreement with the City. With their knowledge and background in the tennis community, the Paseo Racquet Club, LLC has provided thousands of participants and spectators the opportunity to participate in a wide range of tennis instruction, tournaments, and activities. The company regularly provides a variety of tennis youth and adult related events throughout the year such as public court rental; lessons; teaching and coaching clinics; club and team play; local, regional and national tournaments. The PRC is a past recipient of the United States Tennis Association's (USTA) "Facility of the Year Award".

The ability to successfully operate and offer a premier sports facility for Glendale residents is contingent upon the quality of its infrastructure. In this specific case, the PRC was scheduled for court resurfacing in 2006 (only one was done) and again in 2011 (only three were done). The last time all 19 courts were resurfaced at the same time was in 2001. As a result, they all now require some degree of repair and resurfacing. If approved, this linking agreement will allow the needed repair and resurfacing to occur.

Analysis

Council authorized the City's participation in the National-IPA June 11, 2013. The National Intergovernmental Purchasing Alliance, (National-IPA), serves as liaisons between the public purchasing professional and awarded supply partners. Public agencies may register with National-IPA for utilization of agreements; which provide

reduced procurement costs through cooperative contracting.

All agreements offered through National-IPA have been awarded a thorough Request for Proposal (RFP) competitive solicitation by a public agency (Principal Procurement Agency, PPA). In order for even the most restrictive agencies nationwide to realize the best value offered by cooperative procurement, National-IPA ensures that industry best practices, processes and procedures are applied.

Participation in the National-IPA allows the city to make cost-effective purchases based on the combined volume of all members of the cooperative rather than a city's individual needs. The consolidation of the combined purchasing power of the cooperative's membership produces the lowest possible volume prices and makes for the most effective use of available funding.

Community Benefit/Public Involvement

The repair and resurfacing of the tennis courts at the Paseo Racquet Center will allow the operator to continue to insure a safe playing surface that meets USTA play guidelines and which could allow for additional high school and college tournaments as well as enhancing existing lesson, league and drop-in play. The repair and resurfacing of these courts will once again make the PRC more competitive with regard to booking state-wide and national tournaments, which in turn, will encourage sports tourism and general local revenue.

Budget and Financial Impacts

Although the linking agreement is at no cost, the City Council approved the FY 2016/17 Capital Improvement Plan, which includes project #70804 - Tennis Courts at Paseo Park - in an amount not to exceed \$400,000.

Cost	Fund-Department-Account
\$400,000	2070 70804 551000, Tennis Courts at Paseo Park: Misc. - CIP

Capital Expense? Yes

Budgeted? Yes

Requesting Budget or Appropriation Transfer? No