



## Legislation Text

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**File #:** 14-483, **Version:** 1

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### **AUTHORIZATION TO ENTER INTO A LINKING AGREEMENT WITH QCM TECHNOLOGIES, INC. FOR SERVER AND DATA STORAGE HARDWARE, SOFTWARE, MAINTENANCE AND SUPPORT**

Staff Contact: Tom Duensing, Director, Finance and Technology

#### **Purpose and Recommended Action**

This is a request for City Council to authorize the City Manager to enter into a linking agreement through January 29, 2015 and approve up to four, one-year renewal options through January 29, 2019 with QCM Technologies, Inc. (QCM) for the purchase of hardware, software, maintenance, support, and technology services in an amount not to exceed \$600,000 over the life of the agreement. This cooperative purchase is available through an agreement between Mohave Educational Services and QCM, contract 13U-QCM-0129, and is effective through January 29, 2015 with up to four additional, one-year renewal options through January 29, 2019.

#### **Background**

QCM is a provider of technology hardware, software, maintenance, support, and technical services. The City utilizes IBM (now Lenovo) servers and storage systems in its data centers and QCM is the authorized vendor for those products. QCM also provides technical consulting and services related to servers, networking and configuration assistance with hardware and software components.

Cooperative purchasing allows counties, municipalities, schools, colleges and universities in Arizona to use a contract that was competitively procured by another governmental entity or purchasing cooperative. Such purchasing helps reduce the cost of procurement, allows access to a multitude of competitively bid contracts, and provides the opportunity to take advantage of volume pricing. The Glendale City Code authorizes cooperative purchases when the solicitation process utilized complies with the intent of Glendale's procurement processes. This cooperative purchase is compliant with Chapter 2, Article V, Division 2, Section 2-149 of the Glendale City Code, per review by Materials Management.

QCM was awarded their contract by Mohave County through a competitive bid process. Materials Management has reviewed and approved the utilization of the cooperative purchasing agreement of the Mohave Contract for products and services. Materials Management concurs the cooperative purchase is in the City's best interest.

#### **Community Benefit/Public Involvement**

Purchasing from cooperative contracts provides both competitive and optimal pricing for equipment and services.

**Budget and Financial Impacts**

The planned expenditure for FY 2014-15 for QCM will be funded from the Technology Fund and is approximately \$133,531 with the remaining amounts to be funded in subsequent fiscal years subject to Council budget approval. The amount budgeted in future fiscal years will fluctuate based on organization needs and replacement schedules.

<b>Cost</b>	<b>Fund-Department-Account</b>
<b>\$133,531</b>	<b>1140-11530-521000 - Technology Replacement Fund</b>

Capital Expense? No

Budgeted? Yes

Requesting Budget or Appropriation Transfer? No

If yes, where will the transfer be taken from?