



Legislation Details (With Text)

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Title:	AUTHORIZATION TO ENTER INTO AMENDMENT NO. 2 TO THE LINKING AGREEMENT WITH TERRA VERDE, LLC, DOING BUSINESS AS TERRA VERDE SERVICES, FOR SECURITY CONSULTING SERVICES Staff Contact: Chuck Murphy, Chief Information Technology Officer, Innovation and Technology				

Sponsors:

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Attachments: 1. Amendment No. 2, 2. Linking Agreement C-9449

Date	Ver.	Action By	Action	Result
10/25/2016	1	City Council	approved	Pass

AUTHORIZATION TO ENTER INTO AMENDMENT NO. 2 TO THE LINKING AGREEMENT WITH TERRA VERDE, LLC, DOING BUSINESS AS TERRA VERDE SERVICES, FOR SECURITY CONSULTING SERVICES

Staff Contact: Chuck Murphy, Chief Information Technology Officer, Innovation and Technology

Purpose and Recommended Action

This is a request for City Council to authorize the City Manager to enter into Amendment No. 2 to the Linking Agreement with Terra Verde, LLC, doing business as Terra Verde Services, for security consulting services.

Background

In 2014, Council approved a Linking Agreement with Terra Verde Services which expires on July 6th, 2019. The agreement allows the City to acquire services including but not limited to security consulting, security auditing, security monitoring and reporting, including any appropriate equipment required for such services. Council also approved expenditure authority in an amount not to exceed \$500,000 over the life of the agreement.

Analysis

The managed security services currently provided by Terra Verde include security auditing, consulting, and 24/7 monitoring services required by the Payment Card Industry (PCI) for organizations which take credit card payments. Recently, Terra Verde has changed its licensing model for the hardware appliance used for the City's monitoring services. This licensing change reduces the City's monthly fee from \$3,530 per month to \$2,120 per month, a savings of \$1,410 per month. This creates a reduction in monthly fees totaling approximately \$70,000 over the life of the agreement. Since Terra Verde is also used to provide security audits and services for other City projects, the not to exceed amount over the life of the linking agreement remains

unchanged.

Previous Related Council Action

On November 24, 2014, Council approved Linking Agreement C-9449 with Terra Verde Services, and expenditure authority in the amount of \$500,000 over the life of the agreement.

Community Benefit/Public Involvement

Cyber security is an essential component to ensure the integrity, security and availability of data stored and utilized by the City. Terra Verde, LLC is a key business partner that assists Glendale with the protection of our data infrastructure through consulting and security services. These services assist the City in meeting the ever evolving security challenges faced by all business and government organizations.

Budget and Financial Impacts

The monthly services fees for Terra Verde are budgeted on an annual basis in the Information Technology budget. With the reduction in cost, this year's monitoring fees will be approximately \$32,000.

Cost	Fund-Department-Account
\$32,000	2591-18402-522700, Information Technology

Capital Expense? No

Budgeted? Yes

Requesting Budget or Appropriation Transfer? No

If yes, where will the transfer be taken from?