Update on Tax Simplification

City Council Workshop December 6, 2016



Agenda

- History
- Business Licensing
 - Current Process
 - New Process
- Transaction Privilege Tax (TPT) Remittance
 - Current Process
 - New Process
- Transition Concerns and Plans



Tax Simplification History

- In 2013, tax reform bill passed (HB2111)
 - Single point of TPT collection and administration by ADOR
 - Centralization of sales tax audit function
 - Changes to Construction Contracting
 - Original effective date of January 2015
- Delayed to January 2017 w/exception of Construction Contracting and auditing
- Expected full implementation January 2017



Current Licensing Process

- Taxpayers conducting business in the city must submit an application to Glendale
 - Application review process
 - Licenses cost \$50 per year (renewed annually)
 - Includes residential rental
- Taxpayers are required to be licensed with ADOR
 - \$12 one-time application fee
 - Licenses cost \$0 annually
 - State (ADOR) does not license or tax residential rentals



Business Licensing 2017

- Taxable businesses will apply for an annual TPT License through the State
 - Cost \$35 (renewed annually)
 - Report and payments from ADOR weekly
- Businesses in Glendale must apply for a City Business License
 - Applications go through a review process
 - Cost \$25 (renewed annually)
 - Exceptions for residential rentals, title companies



2017 TPT License Renewals

- Ongoing TPT license matching process with ADOR
 - Approximately 18,000 city TPT licenses
 - 11,000 already matched to ADOR licenses
 - 4,000 residential rentals not currently in ADOR
 - About 3,000 unmatched licenses
- City outreach to "unmatched" businesses



Sales Tax Remittance Now

- City sends monthly tax returns
- Taxpayers file two tax returns
 - One to ADOR
 - One to Glendale
- Glendale returns are scanned and uploaded daily
- Money is deposited daily
- Remittances total over \$150 million annually



Sales Tax Remittance 2017

- Implementation begins February 2017 (January returns)
- ADOR will only send a tax return to taxpayers with a single location
- Taxpayers will file a consolidated City and State return
- Taxpayers can file and pay online
- City receives reports and payments weekly



Concerns

- There may be delays receiving revenue and reports from ADOR
- Taxpayers reporting to incorrect jurisdiction
- Manual processing leads to keystroke errors
- Taxpayers paying incorrect tax rate
- Taxpayers claiming incorrect deductions
- Taxpayer confusion leads to non-filing



Concerns

- Taxpayers with multiple locations will no longer receive a tax return in the mail
- Reduction in auditing and collection staff at ADOR
- ADOR collection thresholds
- ADOR has only two License Compliance Inspectors for the entire State



Glendale's Taxpayer Outreach

- Messages on tax returns and statements
- Information on ADOR and Glendale web sites
- Information sheet inserted with tax returns
- Joint ADOR and Glendale Training
- City's Customer Service Reps available to assist taxpayers with questions
- Hiring an additional Licensing Specialist and Licensing and Tax Supervisor



Glendale's Taxpayer Outreach

- Staff will monitor reports from current system and compare it to ADOR payment reports
 - · Use of Phoenix's Business Intelligence system
 - Pending Council approval on Dec. 20th
- Encouraging taxpayers to get licensed and begin filing with the ADOR now
- New licensing system to assist with compliance
 - On-line application process
- Sending renewal form annually to update business information



Budget and Financial Impacts

- Actively managing our available cash
- Accrue revenues based on the accounting period
 - Short-term timing differences
 - Monitoring reports to look for any longer term impacts



Questions?

