



BID TABULATION SHEET

**FINANCE
FORKLIFTS**

IFB NO.: 16-49

DUE DATE: May 26, 2016

CONTRACT ANALYST: Elmer Garcia

ITEM NO.	DESCRIPTION	ESTIMATED QUANTITY (A)	UNIT OF MEASURE	FORKLIFT EXCHANGE, INC.		RELIABLE FORKLIFT SALES		NAUMANN HOBBS BID 1 Model: FG30N5-LJ 200"		NAUMANN HOBBS BID 2 Model: FG33N5-LE 199"		NAUMANN HOBBS BID 3 Model: FG33N5-LE 187"		NAUMANN HOBBS BID 4 Model: FG30N5-LE 186"	
				UNIT PRICE (B)	EXTENDED PRICE (A X B)	UNIT PRICE (B)	EXTENDED PRICE (A X B)	UNIT PRICE (B)	EXTENDED PRICE (A X B)	UNIT PRICE (B)	EXTENDED PRICE (A X B)	UNIT PRICE (B)	EXTENDED PRICE (A X B)	UNIT PRICE (B)	EXTENDED PRICE (A X B)
5.1	Industrial Forklift as per Specifications	2	Each	\$29,577.00	\$59,154.00	\$28,480.00	\$56,960.00	\$32,404.10	\$64,808.20	\$33,373.18	\$66,746.36	\$33,972.70	\$67,945.40	\$32,160.80	\$64,321.60
GRAND TOTAL					\$59,154.00		\$56,960.00		\$64,808.20		\$66,746.36		\$67,945.40		\$64,321.60

*

Award Determination

Award is recommended to: FORKLIFT EXCHANGE, INC.

FORKLIFT EXCHANGE INC. is deemed to be the lowest responsible and responsive bidder whose bid conforms in material respects to the requirements and criteria set forth in the Invitation for Bids.

NOTES:

*Reliable Forklift Sales adds \$860 to the unit price if City uses Pro-Card. Total amount would be \$57,820.

*Reliable Forklift proposed the DOOSAN Forklift Model G30E-5LP. DOOSAN Forklifts does not meet MRF's 8 hour days, 5 days a week rigorous performance requirement as determined by MRF maintenance records. When operated at this high use environment, DOOSAN forklifts indicated high rates of repair and service downtime (\$10,700 repair expenses from June 2014 through June 2016).



FINANCE DEPARTMENT/MATERIALS
IFB NAME: Industrial Forklifts

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SUBMISSION REQUIREMENTS

ITEM NO.	SPECIFICATIONS	FORKLIFT EXCHANGE INC.		RELIABLE FORKLIFT SALES		NAUMANN HOBBS BID 1		NAUMANN HOBBS BID 2		NAUMANN HOBBS BID 3		NAUMANN HOBBS BID 4	
		COMPLY Y or N	OFFERED	COMPLY Y or N	OFFERED	COMPLY Y or N	OFFERED	COMPLY Y or N	OFFERED	COMPLY Y or N	OFFERED	COMPLY Y or N	OFFERED
1.3.1	Engine	Y	Unicarriers Equipment#: PF60lp	Y	Hyundai Equipment#: G424FE	Y	Nissan Equipment#: K25 FG30N5-LI 200"	Y	Nissan Equipment#: K25 FG33N5-LE 199"	Y	Nissan Equipment#: K25 FG33N5-LE 187"	Y	Nissan Equipment#: K25 FG30N5-LE 186"
1.3.2	Fuel	Y		Y		Y		Y		Y		Y	
1.3.3	Transmission	Y		Y		Y		Y		Y		Y	
1.3.4	Mast	Y	Liftech Part#: 3f475	Y	Doosan Part No. FT-4805	Y	MCFA Part No. 5M35C37-70	Y	MCFA Part No. 5M35C37-70	Y	MCFA Part No. 5M35C37-70	Y	MCFA Part No. 5M35C37-70
1.3.5	Brakes	Y		Y		Y		Y		Y		Y	
1.3.6	Tires	Y		Y		Y		Y		Y		Y	
1.3.7	Operator's Compartment	Y		Y		Y		Y		Y		Y	
1.3.8	Seat	Y		Y		Y		Y		Y		Y	
1.3.9	Controls	Y		Y		Y		Y		Y		Y	
1.3.10	Instruments	Y		Y		Y		Y		Y		Y	
1.3.11	Steering	Y		Y		Y		Y		Y		Y	
1.3.12	Lights	Y		Y		Y		Y		Y		Y	
1.3.13	Safety	Y		Y		Y		Y		Y		Y	
1.3.14	Accessories	Y		Y		Y		Y		Y		Y	
1.3.15	Attachments	Y		Y		Y		Y		Y		Y	
1.3.16	Warranty	Y		Y		Y		Y		Y		Y	
1.3.17	Service/Repair	Y		Y		Y		Y		Y		Y	
1.3.18	Parts Inventory												
2.2	Special Terms and Conditions												
2.2	Return of Offer	Y		Y		Y		Y		Y		Y	
2.3	Preparation of Offer Package	Y		Y		Y		Y		Y		Y	
	Additional Submission Requirements												
2.4	Three references	Y		Y		Y		Y		Y		Y	

From: Garcia, Elmer
To: Garcia, Elmer
Bcc: "Dan Bengtson"; "Troy.hartrick@nhmh.com"; Ferullo, Karen
Subject: Notice of Intent to Award, IFB 16-49, Industrial Forklifts
Date: Monday, August 15, 2016 1:48:00 PM



Notice of Intent to Award

August 12, 2016

IFB Number: 16-49, Industrial Forklifts

Thank you for participating and submitting an offer on the above solicitation. We appreciate your interest in doing business with the City of Glendale and trust that there will be opportunities in the future for your continued participation.

The City has completed the evaluation process of the offers received. The recommended award for this solicitation is to FORKLIFT EXCHANGE, INC. who was determined to be the lowest responsible and responsive bidder whose bid conforms in material respects to the requirements and criteria set forth in the Invitation for Bids.

If you have any questions, or would like further information about the award, please contact me on or before August 19, 2016.

Elmer Garcia, CPPB
Contract Analyst
egarcia1@glendaleaz.com

From: Garcia, Elmer
To: "bobc@forkliftexchange.com"; "peter@forkliftexchange.com"
Cc: Romero, Jacob; Ruiz, Ernie; Southard, Robert
Subject: Notice of Intent to Award, IFB 16-49, Industrial Forklifts
Date: Friday, August 12, 2016 11:34:00 AM



August 12, 2016

Forklift Exchange, Inc.
Attn: Bob Cannady, General Manager
Peter Hart, Accounts Manager
2240 W. Buckeye Road
Phoenix, AZ 85009

Re: Notice of Intent to Award
Invitation for Bids, IFB 16-49
Industrial Forklifts

Dear Mr. Cannady and Mr. Hart:

The City of Glendale on this date offers your firm the Notice of Intent to Award for Industrial Forklifts as per the terms and conditions of IFB 16-49. Please note, the Notice of Intent to Award will be posted for seven days on our website; this is ample time for receipt of any formal protests. The City will be in contact with you in the coming weeks to finalize any contractual documents necessary to enter into this agreement. The appropriate staff has been copied on this email and will contact you accordingly.

The City of Glendale looks forward to working with you and your firm.

Sincerely,

Elmer Garcia, CPPB
Contract Analyst
City of Glendale
Finance/Materials Management Department
5850 W. Glendale Avenue, Suite 317
Glendale, AZ 85301
Tel: 623-930-2866
Email: egarcia1@glendaleaz.com