



May 24, 2016

Border States Electrical Supply
Rick Carroll, Account Manager, Sent via email: rcarroll@borderstates.com
5519 E. Washington Street
Phoenix, AZ 85034

Re: **Notice of Intent to Award**
Invitation for Bid 16-02, Electrical Parts & Related Supplies

Dear Mr. Carroll:

The City of Glendale on this date offers your company the Notice of Intent to Award for providing the City with Electrical Parts & Related Supplies per the terms and conditions of IFB 16-02. Please note: the Notice of Intent to Award will be posted on our website for eight (8) business days, (allowing for the holiday) from the date of this notice as this is to allow ample time for receipt of any formal protests.

The following categories have been awarded to your Company:

Border States: Group 1 – Wires and Cables
 Group 5 – Conduit and Fittings
 Group 6 – Enclosures and Outlet Boxes
 Group 11 – Load Centers/Sub Panels
 Group 13 – Switches, Receptacles & Boxes
 Group 14 – Circuit Breakers

Note: As per section 1.4.2, non-contracted categories shall either be deleted or clearly marked through as **“EXCLUDED FROM CONTRACT”** in **contracted catalog**.

Additionally, the appropriate staff has been copied on this email. I will be in contact with you in the coming weeks to solidify any contractual documents necessary to enter into this agreement.

The City of Glendale looks forward to working with you and if you have any questions, please feel free to contact me with any questions.

Sincerely,

Connie Schneider, C.P.M.
Contract Analyst
(623) 930-2868
CSchneider@Glendaleaz.com

City of Glendale
Materials Management

5850 West Glendale Avenue, Suite 317 • Glendale, Arizona 85301 • (623) 930-2862 • FAX (623) 915-2861

ATTACHMENT 1 - TAB A2
Manufacturer Pricing
IFB16-02, ELECTRICAL PARTS & RELATED SUPPLIES

Offerors are to list all manufacturer's they are submitting bids for not specifically listed on Tab A1. Provide a discount off of MSRP for each manufacturing line. Additional Category Groups may be added using Group 15 "Other".

CATEGORY	MANUFACTURER	CATALOG NUMBER	CATALOG DATE	DISCOUNT % OFF MSRP	MANUFACTURER WARRANTY	Offeror
Group 1 - Wires and Cables				See Balance of Cataog Sheet		BORDER STATES
Group 2 - Plugs and Receptacles				%		NO AWARD
Group 3 - Electrical Connectors				%		NO AWARD
Group 4 - Bonding and Grounding Equipment				%		NO AWARD
Group 5 - Conduit and Fittings				See Balance of Cataog Sheet		BORDER STATES
Group 6 - Enclosures and Outlet Boxes				See Balance of Cataog Sheet		BORDER STATES
Group 7 - Fuses				%		NO AWARD
Group 8 - LIGHTING (Lights, Fixtures, accessories)	PHILIPS, TCP,GE(SELECT ITEMS)	VLAZ	3/15/2016	90%		VOSS
Group 9- Ballasts	ADVANCE/PHILIPS	VLAZ	3/15/2016	90%		VOSS
Group 10 - Capacitors	ADVANCE/PHILIPS	VLAZ	3/15/2016	90%		NO AWARD
Group 11 - Load Centers/Sub Panels				See Balance of Cataog Sheet		BORDER STATES
Group 12 - Fused Disconnects				%		NO AWARD
Group 13 - Switches, Recepticals & Boxes				See Balance of Cataog Sheet		BORDER STATES
Group 14 - Circuit Breakers				See Balance of Cataog Sheet		BORDER STATES
Group 15 - Other				%		NA

ATTACHMENT 1, TAB A1

IFB 16-02, ELECTRICAL PARTS & RELATED SUPPLIES

ITEM #	DESCRIPTION	ESTIMATED ANNUAL QUANTITY (a)	UOM BX - Box EA - Each FT - Foot RL - Roll	BORDER STATES			West-Lite		VOSS LIGHTING		
				(*) UNIT COST for Each UOM *Unit Cost shall be based on discount off of MSRP (b)	EXTENDED COST (a) x (b)	(*) UNIT COST for Each UOM *Unit Cost shall be based on discount off of MSRP (b)	EXTENDED COST (a) x (b)	(*) UNIT COST for Each UOM *Unit Cost shall be based on discount off of MSRP (b)	EXTENDED COST (a) x (b)		
GROUP 1 - WIRES AND CABLES											
1	WIRE, #12THHN, BLACK, 500 FT/RL P/N THHN12-SOL-BLK-500S	8	RL	44.568	356.54	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
2	WIRE, #12 THHN, WHITE, 500 FT/RL P/N THHN-12-SOL-WHT-500S	8	RL	44.568	356.54	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
3	WIRE, #12 THHN, GREEN, 500 FT/RL P/N THHN-12-SOL-GRN-500S	8	RL	38.853	310.82	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
4	WIRE, #12 THHN, RED, 500 FT/RL P/N THHN-12-SOL-RED-500S	3	RL	44.568	133.70	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
5	#12 AWG copper stranded	20,000	Feet	0.089	1782.70	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
6	#10 AWG copper stranded	5,000	Feet	0.136	681.60	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
7	#8 AWG copper stranded	3,000	Feet	0.224	673.41	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
8	#6 AWG copper stranded	2,500	Feet	0.345	863.38	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
9	#4 AWG copper stranded	2,000	Feet	0.511	1022.58	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
10	2/0 copper	800	Feet	1.530	1224.21	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
11	3/0 copper	1,000	Feet	1.955	1954.69	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
12	250 MCM	300	Feet	2.915	874.46	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
13	500 MCM	100	Feet	5.682	568.21	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
SUBTOTAL					10802.84	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID

ATTACHMENT 1, TAB A1

IFB 16-02, ELECTRICAL PARTS & RELATED SUPPLIES

BORDER STATES		West-Lite			VOSS LIGHTING		
ITEM #	DESCRIPTION	ESTIMATED ANNUAL QUANTITY (a)	UOM BX - Box EA - Each FT - Foot RL - Roll	(*) UNIT COST for Each UOM *Unit Cost shall be based on discount off of MSRP (b)	EXTENDED COST (a) x (b)	(*) UNIT COST for Each UOM *Unit Cost shall be based on discount off of MSRP (b)	EXTENDED COST (a) x (b)
GROUP 2 - PLUGS AND RECEPTACLES (GROUP ALREADY UNDER CONTRACT WITH CITY)							
14	LUMINARY, 100W, COBRAHEAD, W/PC RECEPT, AMERICAN #115-10S-CA-MT1 R2FG LC OR GE #M2RC10SOA2GMC31	40	EA	NO BID	NO BID	NO BID	NO BID
15	LUMINARY, 100W HPS W/PC RECEPT, SHOEBOX, BRONZE, AMERICAN# 53 10S XH MT1 R2 FG	7	EA	NO BID	NO BID	NO BID	NO BID
16	LUMINARY,150HPS W/PC RECEPT, COBRAHEAD AMERICAN# 115-15S-CA-MT1 R2FG LC OR GE #M2RC15SOA2GMC31	58	EA	NO BID	NO BID	NO BID	NO BID
17	LUMINARY, 100W HPS, W/PC RECEPT, POST-TOP BLACK, AMERICAN #247 10S RN 120 R2 FC	24	EA	NO BID	NO BID	NO BID	NO BID
SUBTOTAL							
GROUP 3 - ELECTRICAL CONNECTORS							
18	CONNECTOR, SPLICE, STA-KON, 50/BX 12-10 AWG VINYL CAPITAL #B12V	1	BX	29.755	29.76	NO BID	NO BID
19	CONNECTOR, SPLICE, 50/BX 14-16 AWG CAPITAL #B16V	1	BX	24.930	24.93	NO BID	NO BID
SUBTOTAL					54.69		
GROUP 4 - BONDING AND GROUNDING EQUIPMENT							
20	LIGHTING WIRE	1	EA		NO BID	NO BID	NO BID
21	RODS	1	EA	10.920	10.92	NO BID	NO BID
22	PARALLEL CONNECTORS	1	EA		NO BID	NO BID	NO BID
23	BONDING PLATES	1	EA		NO BID	NO BID	NO BID
SUBTOTAL					10.92		

ATTACHMENT 1, TAB A1

IFB 16-02, ELECTRICAL PARTS & RELATED SUPPLIES

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				(*) UNIT COST for Each UOM *Unit Cost shall be based on discount off of MSRP (b)	EXTENDED COST (a) x (b)	(*) UNIT COST for Each UOM *Unit Cost shall be based on discount off of MSRP (b)	EXTENDED COST (a) x (b)	(*) UNIT COST for Each UOM *Unit Cost shall be based on discount off of MSRP (b)	EXTENDED COST (a) x (b)		
GROUP 5 - CONDUIT AND FITTINGS											
24	ARM, MAST, 3' X 8', LUMINARY, SIMPLEX FITTING, APS SPEC A-4	4	EA		NO BID			NO BID		NO BID	
25	ARM, MAST, 8' X 8', LUMINARY, SIMPLEX FITTING, APS SPEC A-5	3	EA		NO BID			NO BID		NO BID	
26	POLE, LUMINARY SUPPORT, 30' ON FOUNDATION W/DOUBLE 3-BOLT FITTING, FOR MEDIAN, P-10	1	EA		NO BID			NO BID		NO BID	
27	½" EMT	2,500	Feet	0.226	564.06						
28	¾" EMT	1,500	Feet	0.390	584.81						
29	1" EMT	800	Feet	0.676	540.40						
30	2" EMT	400	Feet	1.584	633.45						
31	2-1/2" EMT	400	Feet	2.383	953.35						
32	3" EMT	300	Feet	3.056	916.76						
33	4" EMT	100	Feet	4.118	411.84						
34	½" IMC	500	Feet	0.700	349.81						
35	¾" IMC	1,300	Feet	0.824	1071.36						
36	1" IMC	1,100	Feet	1.265	1391.64						
37	2-½" IMC	1,500	Feet	5.312	7967.63						
38	3" IMC	300	Feet	7.016	2104.69						
39	4" IMC	100	Feet	9.267	926.71						
40	½" EMT compression connector	200	Each	0.200	39.90						
41	¾" EMT compression connector	125	Each	0.222	27.80						
42	1" EMT compression connector	100	Each	0.464	46.37						
43	2" EMT compression connector	30	Each	1.865	55.95						
44	½" EMT compression coupling	150	Each	0.224	33.63						
45	¾" EMT compression coupling	175	Each	0.268	46.87						
46	1" EMT compression coupling	75	Each	0.438	32.84						
47	2" EMT compression coupling	25	Each	1.654	41.35						

ATTACHMENT 1, TAB A1

IFB 16-02, ELECTRICAL PARTS & RELATED SUPPLIES

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48	½" LB (AL) with cover and composition gasket	15	Each	4.836	72.53		NO BID	NO BID	NO BID	
49	¾" LB (AL) with cover and composition gasket	15	Each	6.075	91.12		NO BID	NO BID	NO BID	
50	1" LB (AL) with cover and composition gasket	15	Each	8.819	132.28		NO BID	NO BID	NO BID	
51	½" C (AL) with cover and composition gasket	25	Each	4.836	120.89		NO BID	NO BID	NO BID	
52	¾" C (AL) with cover and composition gasket	25	Each	6.075	151.87		NO BID	NO BID	NO BID	
53	1" C (AL) with cover and composition gasket	15	Each	8.819	132.28		NO BID	NO BID	NO BID	
SUBTOTAL					19442.19					

ATTACHMENT 1, TAB A1

IFB 16-02, ELECTRICAL PARTS & RELATED SUPPLIES

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GROUP 6 - ENCLOSURES AND OUTLET BOXES									
54	GFCI RECEPTACLE COVERS	1	EA	0.258	0.26		NO BID	NO BID	NO BID
55	DUPLEX RECEPTACLE COVERS	1	EA	0.197	0.20		NO BID	NO BID	NO BID
56	CORROSION-RESISTANT WASHDOWN ENCLOSURES (HINGED)	1	EA	122.460	122.46		NO BID	NO BID	NO BID
57	UNDERGROUND ENCLOSURES	1	EA	31.057	31.06		NO BID	NO BID	NO BID
SUBTOTAL					153.97				
GROUP 7 - FUSES									
58	FUSE, 10 AMP, BUSSMAN # KLK-10	390	EA	8.920	3478.80		NO BID	NO BID	NO BID
59	HOLDER, FUSE, BW56, LITTLEFUSE 30AMP, 600V # 1BW56 OR #HEB-AA	180	EA	20.560	3700.80		NO BID	NO BID	NO BID
60	30 AMP x 250 volt dual element	50	EA	2.220	111.00		NO BID	NO BID	NO BID
61	60 AMP x 250 volt dual element	60	EA	4.060	243.60		NO BID	NO BID	NO BID
62	100 AMP x 250 volt dual element	25	EA	9.590	239.75		NO BID	NO BID	NO BID
63	20 AMP x 600 volt dual element	80	EA	5.170	413.60		NO BID	NO BID	NO BID
64	30 AMP x 600 volt dual element	50	EA	5.170	258.50		NO BID	NO BID	NO BID
65	75 AMP x 600 volt dual element	35	EA	19.680	688.80		NO BID	NO BID	NO BID
66	100 AMP x 600 volt dual element	20	EA	18.340	366.80		NO BID	NO BID	NO BID
67	200 AMP x 600 volt dual element	15	EA	36.680	550.20		NO BID	NO BID	NO BID
SUBTOTAL					10051.85				

ATTACHMENT 1, TAB A1

IFB 16-02, ELECTRICAL PARTS & RELATED SUPPLIES

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GROUP 8 - LIGHTING (Lights, Fixtures, accessories)									
68	LAMP, 100W, HPS, 9.5K MOG BASE, #2VAD5 12/BX, SYLVANIA #67514 20/BX	1,809	EA	12.450	22522.05	7.95	14381.55	\$8.13	14707.17
69	LAMP, 150W, HPS, 16K LU, MOG-BASE, GRAINGER# 2VAD7 (12/BX) SYLVANIA #67516 20/BX	350	EA	11.160	3906.00	8.50	2975.00	\$8.33	2915.5
70	LAMP, 250W, HPS, 30K LU, MOG-BASE, 12/CASE, GRAINER # 3APTS SYLVANIA #67578 20/CS	948	EA	12.130	11499.24	9.10	8626.80	\$8.10	7678.8
71	LAMP, 116W INCANDESCENT, FAA OBSTRUCTION	25	EA	NO BID		13.20	330.00	0.8	20
SUBTOTAL					37927.29		26313.35		25321.47
GROUP 9 - BALLASTS									
72	BALLAST KIT, MULTI TAP 120V-277V, FOR 100W HPS FIXTURE, # ADV71A8071-001D (BROWN WHS)	1	EA	88.790	88.79	39.15	39.15	30.11	30.11
73	BALLAST KIT, MULTI TAP 120V-277V, FOR 150W, HPS FIXTURE, #ADV71A8172-001D (GRAINGER 1A032)	6	EA	95.430	572.58	44.85	269.10	36.61	219.66
74	BALLAST KIT, MULTI TAP 120V-277V, FOR 250 HPS FIXTURE, # ADV71A8271-001D (BROWN WHS) GRAINGER 1A033	3	EA	116.350	349.05	51.73	155.19	47.19	141.57
75	BALLAST KIT, FOUR-TAP FOR 250W METAL HALIDE 105-277 VOLT, #ADV71A5770-001D(BROWN GRAINGER3A532)	1	EA	73.960	73.96	40.23	40.23	30.11	30.11
SUBTOTAL					1084.38		503.67		421.45

ATTACHMENT 1, TAB A1

IFB 16-02, ELECTRICAL PARTS & RELATED SUPPLIES

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GROUP 10 - CAPACITORS										
76		CAPACITOR, 100 WATT HPS, 10MFD/300V ADV# 7C100M30RA (VOSS)	5	EA	60.200	301.00	15.30	76.50	12.27	61.35
77		CAPACITOR, 150 WATT HPS 55MFD/240V ADV# 7C550P24RA (GRAINGER)	15	EA	114.000	1710.00	32.25	483.75	35.53	632.95
78		CAPACITOR, 250 WATT HPS, 35MFD/300V ADV# 7C350P30RA (GRAINGER)	16	EA		NO BID	27.15	434.40	34.4	550.4
79		CAPACITOR, 250 WATT HPS 28MFD/300V ADV# 7C280P30RA	44	EA		NO BID	36.36	1599.84	28.74	1264.56
		SUBTOTAL				2011.00		2594.49		2509.26
GROUP 11 - LOAD CENTERS/SUB PANELS										
100		60 AMP x 2 pole x 240 volt (8 pole position) breaker panel outdoor with 60 AMP main breaker	10	Each	99.910	999.10		NO BID		NO BID
101		100 AMP x 2 pole x 240 volt (12 pole position) breaker panel outdoor with 100 AMP main breaker	5	Each	104.610	523.05		NO BID		NO BID
		SUBTOTAL				1522.15				
GROUP 12 - Fused Disconnects										
102		30 AMP x 2 pole x 240 volt fused-knife switched, raintight (no fuses)	10	Each	86.930	869.30		NO BID		NO BID
103		60 AMP x 2 pole x 240 volt fused-knife switched, raintight (no fuses)	4	Each	122.740	490.96		NO BID		NO BID
104		100 AMP x 2 pole x 240 volt fused-knife switched, raintight (no fuses)	4	Each	240.800	963.20		NO BID		NO BID

ATTACHMENT 1, TAB A1

IFB 16-02, ELECTRICAL PARTS & RELATED SUPPLIES

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SUBTOTAL					2323.46				
GROUP 13 - SWITCHES, RECEPTICALS & BOXES									
105	20 AMP x 1 pole x 1 throw spec grade toggle	65	Each	1.673	108.73		NO BID		NO BID
106	20 AMP x 120 volt x grounded duplex receptacle	100	Each	0.890	89.00		NO BID		NO BID
107	1 gang handy box with 1/2" KO	100	Each	0.638	63.77		NO BID		NO BID
108	2 gang handy box with 1/2" KO	50	Each	8.902	445.11		NO BID		NO BID
109	1 gang handy box with 3/4" KO	100	Each	0.485	48.48		NO BID		NO BID
110	2 gang handy box with 3/4" KO	50	Each	8.902	445.11		NO BID		NO BID
SUBTOTAL					1200.19				
GROUP 14 - CIRCUIT BREAKERS									
111	20 AMP x 240 volt x 1 pole square D type snap in	50	Each	4.750	237.50		NO BID		NO BID
112	20 AMP x 240 volt x 2 pole square D type snap in	35	Each	9.690	339.15		NO BID		NO BID
113	30 AMP x 240 volt x 2 pole square D type snap in	20	Each	9.300	186.00		NO BID		NO BID
114	20 AMP x 240 volt x 1 pole square D type screw on	15	Each	10.030	150.45		NO BID		NO BID
115	20 AMP x 240 volt x 2 pole square D type screw on	25	Each	22.310	557.75		NO BID		NO BID
SUBTOTAL					1470.85				

GRAND TOTALS 34592.19

Awarded Groups (1,5,6,11,13,14)

25742.92

Awarded Groups (8,9)