# LINKING AGREEMENT BETWEEN THE CITY OF GLENDALE, ARIZONA AND INSIGHT PUBLIC SECTOR, INC.

THIS LINKING AGREEMENT (this "Agreement") is entered into as of February 25, 2014, between the City of Glendale, an Arizona municipal corporation (the "City"), and Insight Public Sector, Inc., an Illinois corporation ("Contractor"), hereafter, the "Parties."

#### **RECITALS**

- A. After a request for proposals, the State of Arizona entered into Contract Number ADSPO12-024652 with Contractor (the "Insight Contract"), which is incorporated by this reference.
- B. The City is permitted to purchase the goods and services described in the Insight Contract without further public bidding, and the Insight Contract permits its cooperative use by other governmental agencies including the City.
- C. Section 2-149 of the City's Procurement Code permits the Materials Manager to authorize procurement through the use of a contract initiated by another governmental entity when that government entity's procurement actions complied with the intent of the City's purchasing procedures in City Code Sections 2-145 and 2-146 and such purchase is in the best interest of the City. The City believes these conditions are met for purposes of the Insight Contract.
- D. The City desires to contract with Contractor for supplies, goods or services identical, or nearly identical, to the supplies, goods or services Contractor is providing the State of Arizona under the Insight Contract, Contractor consents to the City's utilization of the Insight Contract as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the goods and services set forth in this Agreement.

#### **AGREEMENT**

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

- 1. <u>Term of Agreement</u>. This Agreement shall be effective as of the date first set forth above and will expire on June 30, 2015, or the expiration of the Insight Contract, whichever occurs first.
- 2. Scope of Work; Terms, Conditions, and Specifications.
  - a) Contractor will provide City the goods and services described in the quotations attached as Exhibit "A."

- b) Contractor agrees to comply with all the terms, conditions and specifications of the Insight Contract for the purposes of this Agreement, and such terms, conditions, and specifications are incorporated by this reference. The "City of Glendale" shall be substituted for "State of Arizona" or similar reference to the State of Arizona throughout the Insight Contract. The parties agree that subject to applicable local, state and federal law and policies regarding purchasing and legislative (city council) approval, City may make future purchases pursuant to this Agreement and the Insight Contract, and that City will enjoy the rights and obligations of the State of Arizona under the Insight Contract when making such purchases.
- 3. <u>Compensation</u>. The total purchase price for the goods and services described in Exhibit "A" is not to exceed One Hundred Thirty Six Thousand Six Hundred Forty Two Dollars and Ninety Two Cents (\$136,642.92). As described above in Paragraph 2(b), City may from time to time make additional purchases pursuant to this Agreement and the Insight Contract.

[SIGNATURES ON FOLLOWING PAGE]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

"City"	"Contractor"
City of Glendale, an Arizona municipal corporation	Insight Public Sector, Inc. an Illinois corporation
Dranda C. Eigahan City Managan	By: Guea Plchelli
Diolida S. Fisolioi, Olly Manager	Name: trica Falchetti
	Title: Capture Manager
	0
Approved as to Form:	

Exhibit A [Quotations]



#### **SOLD-TO PARTY**

City Of Glendale 6830 N 57TH DR GLENDALE AZ 85301-3219 USA

#### **SHIP-TO ADDRESS**

City of Glendale 6830 N 57TH DR GLENDALE AZ 85301-3219 USA

# Quotation

**Quotation Number** 

Creation Date 28-OCT-2013

215099822 PO Number :

PO Release

**Customer No.** : 10268122

Sales Rep

: John Briggs

Email

: jbriggs@insight.com

Telephone

: 800-467-4448 X 5190

#### We deliver according to the following terms:

**Payment Terms** 

: Net 30 days

Ship Via

Insight Assigned Carrier / Ground

**Terms of Delivery** 

FOB DESTINATION

Currency

USD

Pricing is subject to change without notice

Material	Description	Quantity	Unit Price	Extended Price
VS-S2T-10G=	CAT6500 SUPV 2T W/ 2PT-10 GBE & MSFC5 PF	1	16,800.00	16,800.00
MSRP: 28000.0	40.00%			
S2TISK9-15001SY	CAT6000-VS-S2T IOS IP SVC-FULL ENCRYPT	1	6,000.00	6,000.00

STATE OF ARIZONA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)

MSRP: 10000.00 Discount Off: 40.00% Lead Time: 21 days



# Quotation Number/ Creation Date 215099822 / 28-OCT-2013

Material	Description	Quantity	Unit Price	Extended Price
MEM-C6K-INTFL1GB	INTERNAL 1G COMPACT FLASH	1	0.00	0.00
MSRP: 1095.00	00.00%			
VS-F6K-PFC4	CAT 6K 80G SYS DAUGHTER BOARD SUP2T PFC4	1	0.00	0.00
MSRP: 0.01	DNA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652) 00.00% ys			
VS-SUP2T-10G	CATALYST 6500 SUPERVISOR ENGINE 2T BASEB	1	0.00	0.00
MSRP: 0.01	DNA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652) 00.00% ys	·		
MEM-SUP2T-2GB	CATALYST 6500 2GB MEMORY FOR SUP2T AND S	1	0.00	0.00
MSRP: 4800.00	00.00%			
VS-S2T-10G=	CAT6500 SUPV 2T W/ 2PT-10 GBE & MSFC5 PF	1	16,800.00	16,800.00
MSRP: 28000.0	40.00%			
S2TIBK9-15001SY	CISCO CAT6000-VS-S2T IOS IP BASE FULL EN	1	0.00	0.00
STATE OF ARIZO Lead Time: 21 day	DNA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652) ys			
MEM-C6K-INTFL1GB	INTERNAL 1G COMPACT FLASH	1	0.00	0.00
MSRP: 1095.00	00.00%			
VS-F6K-PFC4	CAT 6K 80G SYS DAUGHTER BOARD SUP2T PFC4	1	0.00	0.00
MSRP: 0.01	DNA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652) 00.00% ys			



# Quotation Number/ Creation Date 215099822 / 28-OCT-2013

Material	Description	Quantity	Unit Price	Extended Price
VS-SUP2T-10G	CATALYST 6500 SUPERVISOR ENGINE 2T BASEB	1	0.00	0.00
MSRP: 0.01	NA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-0246 00.00% 's	52)		
MEM-SUP2T-2GB	CATALYST 6500 2GB MEMORY FOR SUP2T AND S	1	0.00	0.00
MSRP: 4800.00	00.00%	52)		
		Product Subtotal Tax		39,600.00 3,286.80
		Total		42,886.80
			THE RESERVE THE PARTY OF THE PA	

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

John Briggs

800-467-4448 Ex 5190

jbriggs@insight.com

Fax: 480-760-8513

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https://www.ips.insight.com/us/en/terms-conditions/terms-of-sale-products.html



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City Of Glendale 6830 N 57TH DR GLENDALE AZ 85301-3219 USA

#### **SHIP-TO ADDRESS**

City of Glendale 6830 N 57TH DR GLENDALE AZ 85301-3219 USA

# Quotation

**Quotation Number** 

Creation Date 04-NOV-2013

215122092 PO Number

....

PO Release

Customer No.

: 10268122

. 1.

: John Briggs

Email

: jbriggs@insight.com

Telephone

Sales Rep

800-467-4448 X 5

X 5190

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**Payment Terms** 

: Net 30 days

Ship Via

Insight Assigned Carrier / Ground

**Terms of Delivery** 

FOB

DESTINATION

Currency

USD

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Material	Description	Quantity	Unit Price	Extended Price
ASA5525-SSD120-K9	ASA 5525-X WITH SW 8GE DATA PERP1GE M	4	4,895.41	19,581.64
STATE OF ARIZONA MSRP: 9595.00 Discount Off: 48.90 Lead Time: 31 days	NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
ASA-ANYCONN-CSD-K9	ASA 5500 ANYCONNECT CLIENT + CISCO SECUR	4	0.00	0.00

STATE OF ARIZONA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)

MSRP: 0.01 Discount Off: 100.00% Lead Time: 14 days



215122092 / 04-NOV-2013

WORK EQUIPMENT A	I 5555-X 120GB MLC SE		4	0.00	0.00
		O12-024652)			
ASA 5525 IPS PART N					
	UMBER WITH WHICH PO	CB	4	0.00	0.00
WORK EQUIPMENT A	ND SERVICES(# ADSP	O12-024652)			
ASA 5525-X CX AVC A	ND WEB SECURITY ES	SEN	4	5,833.33	23,333.32
Coverage Dates:	04-NOV-2013 -	04-NOV-2016			
WORK EQUIPMENT A	ND SERVICES(# ADSP	O12-024652)			
AC POWER CORD, US			4	0.00	0.00
WORK EQUIPMENT A	ND SERVICES(# ADSP	O12-024652)			
CISCO VPN CLIENT S	W-WINDOWS SOLARIS	LIN	4	0.00	0.00
WORK EQUIPMENT A	ND SERVICES(# ADSP	O12-024652)			
ASA 9.0 SOFTWARE II	WAGE FOR -X PLATFOR	RMS	4	0.00	0.00
WORK EQUIPMENT A	AND SERVICES(# ADSP	O12-024652)			
ASA 5500 SERIES CX	SOFTWARE V9.1		4	0.00	0.00
	WORK EQUIPMENT A  ASA 5525-X CX AVC A  Coverage Dates:  WORK EQUIPMENT A  AC POWER CORD, US  WORK EQUIPMENT A  CISCO VPN CLIENT SA  TWORK EQUIPMENT A  ASA 9.0 SOFTWARE II	ASA 5525-X CX AVC AND WEB SECURITY ESS COVERAGE DATES: 04-NOV-2013 - WORK EQUIPMENT AND SERVICES(# ADSPIRACE POWER CORD, US TWORK EQUIPMENT AND SERVICES(# ADSPIRACE) CISCO VPN CLIENT S/W-WINDOWS SOLARIS TWORK EQUIPMENT AND SERVICES(# ADSPIRACE) CISCO VPN CLIENT S/W-WINDOWS SOLARIS TWORK EQUIPMENT AND SERVICES(# ADSPIRACE) ASA 9.0 SOFTWARE IMAGE FOR -X PLATFOR	AC POWER CORD, US  TWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  CISCO VPN CLIENT S/W-WINDOWS SOLARIS LIN  TWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  ASA 9.0 SOFTWARE IMAGE FOR -X PLATFORMS  TWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)	WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  ASA 5525-X CX AVC AND WEB SECURITY ESSEN  Coverage Dates: 04-NOV-2013 - 04-NOV-2016  WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  AC POWER CORD, US  WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  CISCO VPN CLIENT S/W-WINDOWS SOLARIS LIN  WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  ASA 9.0 SOFTWARE IMAGE FOR -X PLATFORMS  4  TWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)	WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  ASA 5525-X CX AVC AND WEB SECURITY ESSEN  4 5,833.33  Coverage Dates: 04-NOV-2013 - 04-NOV-2016  WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  AC POWER CORD, US  4 0.00  WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  CISCO VPN CLIENT S/W-WINDOWS SOLARIS LIN  4 0.00  WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  ASA 9.0 SOFTWARE IMAGE FOR -X PLATFORMS  4 0.00  WORK EQUIPMENT AND SERVICES(# ADSPO12-024652)

STATE OF ARIZONA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)

MSRP: 0.01

Discount Off: 100.00% Lead Time: 21 days



215122092 / 04-NOV-2013

Description	Quantity	Unit Price	Extended Price
ASA 5500 STRONG ENCRYPTION LICENSE (3DES	4	0.00	0.00
00.00%			
CISCO SMARTNET 1 YEAR 8X5 NEXT BUSINESS	4	0.00	0.00
00.00%			
	Product Subtotal Tax		42,914.96 3,561.94
	Total	1969 - 44444 1 30-700 100 2 0 0 0 0 0 1 0 0 0 0 0 0 0 0 0 0	46,476.90
	ASA 5500 STRONG ENCRYPTION LICENSE (3DES  NA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  00.00% s	ASA 5500 STRONG ENCRYPTION LICENSE (3DES 4  NA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  00.00% S  CISCO SMARTNET 1 YEAR 8X5 NEXT BUSINESS 4  NA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  00.00%  Product Subtotal Tax	ASA 5500 STRONG ENCRYPTION LICENSE (3DES 4 0.00  NA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  00.00% S  CISCO SMARTNET 1 YEAR 8X5 NEXT BUSINESS 4 0.00  NA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)  00.00%  Product Subtotal Tax

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

John Briggs

800-467-4448 Ex 5190

jbriggs@insight.com

Fax: 480-760-8513

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**SOLD-TO PARTY** 

City Of Glendale 6830 N 57TH DR GLENDALE AZ 85301-3219 USA

#### SHIP-TO ADDRESS

City of Glendale 6830 N 57TH DR GLENDALE AZ 85301-3219 USA

## Quotation

**Quotation Number** 

**Creation Date** 12-DEC-2013

215234160 PO Number

PO Release

Customer No.

: 10268122

: John Briggs

Email

: jbriggs@insight.com

Telephone

Sales Rep

: 800-467-4448 X 5190

#### We deliver according to the following terms:

**Payment Terms** 

: Net 30 days

Ship Via

Insight Assigned Carrier / Ground

**Terms of Delivery** 

FOB **DESTINATION** 

Currency

USD

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Material	Description	Quantity	Unit Price	Extended Price
WS-C3750X-48T-S	CATALYST 3750X 48 PORT DATA IP BASE	2	6,900.00	13,800.00
MSRP: 11500.00	IA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
CAB-3KX-AC	AC POWER CORD FOR CATALYST 3K-X (NORTH A	2	0.00	0.00

STATE OF ARIZONA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)

MSRP:

Discount Off: 100.00%

Lead Time: 14



215234160 / 12-DEC-2013

Material	Description	Quantity	Unit Price	Extended Price
S375XVK9T-12255SE	CAT 3750X IOS UNIVERSAL WITH WEB BASE DE	2	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.00% Lead Time: 14	IETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
CAB-STACK-50CM	CISCO STACKWISE 50CM STACKING CABLE	2	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.00% Lead Time: 14	IETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
CAB-SPWR-30CM	CATALYST3750XSTACKPOWERCABLE30CM	2	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.00% Lead Time: 14	IETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
C3KX-PWR-350WAC	CATALYST 3K-X 350W AC POWER SUPPLY	2	300.00	600.00
STATE OF ARIZONA - N MSRP: 500.00 Discount Off: 40.00% Lead Time: 14	IETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
PI-MSE-PRMO-INSRT	INSERT, PACKOUT - PI-MSE	2	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.009 Lead Time: 14	IETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
WS-C2960X-48LPD-L	CATALYST 2960-X 48 GIGE POE 370W, 2 X 10	2	4,197.00	8,394.00
STATE OF ARIZONA - N MSRP: 6995.00 Discount Off: 40.00% Lead Time: 34	IETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
CAB-16AWG-AC	CATALYST 3750 AC PWR CORD-16AWG	2	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.00% Lead Time: 14	IETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
WS-C2960X-24PD-L	CATALYST 2960-X 24 GIGE POE 370W 2 X 10G	4	2,757.00	11,028.00

MSRP: 4595.00 Discount Off: 40.00%

Lead Time: 28



Quotation Number/ Creation Date 215234160 / 12-DEC-2013

<b>Material</b>	Description	Quantity	Unit Price	Extended Price
CAB-16AWG-AC	CATALYST 3750 AC PWR CORD-16AWG	4	0.00	0.00
STATE OF ARIZONA MSRP: 0.01 Discount Off: 100.0 Lead Time: 14	- NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
CON-STLOG	CISCO SMARTNET 1 YEAR 8X5 NEXT BUSINESS	3	0.00	0.00
STATE OF ARIZONA MSRP: 0.01 Discount Off: 100.0 Lead Time: 0	- NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
CSACS-5.4-VM-UP-K9	ACS 5.4 VMWARE SOFTWARE UPGRADE FROM PRE	1	5,037.00	5,037.00
STATE OF ARIZONA MSRP: 8395.00 Discount Off: 40.00 Lead Time: 0	- NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
CON-SAS-CSACS5V	SW APP SUPP ACS 5.4 VMWARE SOFTW	1	1,931.19	1,931.19
STATE OF ARIZONA MSRP: 2399.00 Discount Off: 19.50	- NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
	Duration (months): 12.00			
CSACS-5-BASE-LIC	CISCO SECURE ACS 5 BASE LICENSE	1	0.00	0.00
STATE OF ARIZONA MSRP: 0.01 Discount Off: 100.0 Lead Time: 14	- NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
		Product Subtotal Services Subtotal		38,859.00 1,931.19
		Tax		3,385.59
		Total		44,175.78

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,



215234160 / 12-DEC-2013

John Briggs

800-467-4448 Ex 5190

jbriggs@insight.com

Fax: 480-760-8513

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#### **SOLD-TO PARTY**

City Of Glendale 6830 N 57TH DR GLENDALE AZ 85301-3219 USA

#### SHIP-TO ADDRESS

City of Glendale 6830 N 57TH DR GLENDALE AZ 85301-3219 USA

# Quotation

**Quotation Number** 

**Creation Date** 07-NOV-2013

215135405 PO Number

PO Release

: 10268122

Customer No.
Sales Rep

: John Briggs

: jbriggs@insight.com

Telephone

Email

800-467-4448 X 5190

#### We deliver according to the following terms:

**Payment Terms** 

: Net 30 days

Ship Via

Insight Assigned Carrier / Ground

**Terms of Delivery** 

FOB DESTINATION

Currency

USD

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Material	Description	Quantity	Unit Price	Extended Price
AIR-CAP2602I-A-K9	802.11N CAP W/CLEANAIR; 3X4:3SS; MOD; IN	4	657.00	2,628.00
MSRP: 1095.00	A - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
AIR-AP-BRACKET-1	AP 1040/1140/1260/3500 SERIES MOUNTING	4	0.00	0.00

STATE OF ARIZONA - NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)

MSRP: 0.01 Discount Off: 100.00% Lead Time: 14 days



### Quotation Number/ Creation Date 215135405 / 07-NOV-2013

Material	Description	Quantity	Unit Price	Extended Price
SWAP2600-RCOVRY-K9	CISCO 2600 SERIES IOS WIRELESS LAN RECOV	4	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.009 Lead Time: 14 days	NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			·
AIR-AP-T-RAIL-R	T-RAIL CLIP FOR CISCO AIRONET ACCESS PO	4	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.00% Lead Time: 14 days	NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
AIR-PWRINJ5=	PWR INJECTOR 802.3AF FOR AP 1600 2600	4	59.40	237.60
STATE OF ARIZONA - N MSRP: 99.00 Discount Off: 40.00% Lead Time: 14 days	NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			2
AIR-PWR-CORD-NA	AIR LINE CORD NORTH AMERICAN SPARE	4	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.009 Lead Time: 14 days	NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652)			
CON-STLOC	CISCO SMARTNET 1 YEAR 8X5 NEXT BUSINESS	4	0.00	0.00
STATE OF ARIZONA - N MSRP: 0.01 Discount Off: 100.009 Lead Time: 0 days	NETWORK EQUIPMENT AND SERVICES(# ADSPO12-024652) %			
			TOTAL MARKET	
		Product Subtotal Tax		2,865.60 237.84
		Total	Procession concessions to construct which with	3,103.44

Thank you for considering Insight. Please contact us with any questions or for additional information about Insight's complete IT solution offering.

Sincerely,

John Briggs



215135405 / 07-NOV-2013

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