

FILE COPY

LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
NORCON INDUSTRIES, INC.

THIS LINKING AGREEMENT (this "Agreement") is entered into as of this _____ day of _____, 2017, between the City of Glendale, an Arizona municipal corporation (the "City"), and Norcon Industries, Inc., an Arizona corporation ("Contractor"), collectively, the "Parties."

RECITALS

- A. On September 16, 2016, under the Mohave Arizona Cooperative Purchasing, the Mohave Educational Services Cooperative (MESC) entered into a contract with Contractor to purchase the goods and services described in the Doors, Locking Systems, Door Hardware and Operable Walls, Contract No. 16G-NPAR-0916 ("Cooperative Purchasing Agreement"), which is attached hereto as Exhibit A. The Cooperative Purchasing Agreement permits its cooperative use by other governmental agencies including the City.
- B. Section 2-149 of the City's Procurement Code permits the Materials Manager to procure goods and services by participating with other governmental units in cooperative purchasing agreements when the best interests of the City would be served.
- C. Section 2-149 also provides that the Materials Manager may enter into such cooperative agreements without meeting the formal or informal solicitation and bid requirements of Glendale City Code Sections 2-145 and 2-146.
- D. The City desires to contract with Contractor for supplies or services identical, or nearly identical, to the supplies or services Contractor is providing other units of government under the Cooperative Purchasing Agreement. Contractor consents to the City's utilization of the Cooperative Purchasing Agreement as the basis of this Agreement, and Contractor desires to enter into this Agreement to provide the supplies and services set forth in this Agreement.

AGREEMENT

NOW, THEREFORE, in consideration of the foregoing recitals, which are incorporated by reference, and the covenants and promises contained in this Linking Agreement, the parties agree as follows:

1. Term of Agreement. The City is purchasing supplies and/or services from Contractor pursuant to the Cooperative Purchasing Agreement. According to the Cooperative Purchasing Agreement, purchases can be made by governmental entities from the date of award, which was September 16, 2016, until the date the contract expires on September 16, 2017, unless the term of the Cooperative Purchasing Agreement is extended by the mutual agreement of the original contracting parties. The Cooperative Purchasing Agreement, however, may not be extended beyond September 16, 2021. The initial period of this Agreement, therefore, is the period from the Effective Date of this Agreement until September 16, 2017. The City Manager or designee, however, may renew the term of this

Agreement for 4 additional one-year periods until the Cooperative Purchasing Agreement expires on September 16, 2021. Renewals are not automatic and shall only occur if the City gives the Contractor notice of its intent to renew. The City may give the Contractor notice of its intent to renew this Agreement 30 days prior to the anniversary of the Effective Date to effectuate such renewal.

2. Scope of Work; Terms, Conditions, and Specifications.

- A. Contractor shall provide City the supplies and/or services identified in the Scope of Work attached as Exhibit B.
- B. Contractor agrees to comply with all the terms, conditions and specifications of the Cooperative Purchasing Agreement. Such terms, conditions and specifications are specifically incorporated into and are an enforceable part of this Agreement.

3. Compensation.

- A. City shall pay Contractor compensation at the same rate and on the same schedule as provided in the Cooperative Purchasing Agreement, which is attached hereto as Exhibit C.

- B. The total purchase price for the supplies and/or services purchased under this Agreement shall not exceed two hundred and fifty thousand dollars (\$250,000) for the entire term of the Agreement (initial term plus any renewals).

4. Cancellation. This Agreement may be cancelled pursuant to A.R.S. § 38-511.

5. Non-discrimination. Contractor must not discriminate against any employee or applicant for employment on the basis of race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or expression, genetic characteristics, familial status, U.S. military veteran status or any disability. Contractor will require any Sub-contractor to be bound to the same requirements as stated within this section. Contractor, and on behalf of any subcontractors, warrants compliance with this section.

6. Insurance Certificate. A certificate of insurance applying to this Agreement must be provided to the City prior to the Effective Date.

7. E-verify. Contractor complies with A.R.S. § 23-214 and agrees to comply with the requirements of A.R.S. § 41-4401.

8. No Boycott of Israel. The Parties agree that they are not currently engaged in, and agree that for the duration of the Agreement they will not engage in, a boycott of Israel, as that term is defined in A.R.S. §35-393.

9. Attestation of PCI Compliance. When applicable, the Contractor will provide the City annually with a Payment Card Industry Data Security Standard (PCI DSS) attestation of compliance certificate signed by an officer of Contractor with oversight responsibility.

10. Notices. Any notices that must be provided under this Agreement shall be sent to the Parties' respective authorized representatives at the address listed below:

City of Glendale
c/o Diane Williams, Civic Center Administrator
5750 West Glenn Drive
Glendale, Arizona 85301
623-930-4312

and

Norcon Industries, Inc.
c/o Edward B. Norris, President
5412 East Calle Cerritos
Guadalupe, Arizona 85283
480-839-2324

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year set forth above.

"City"

City of Glendale, an Arizona
municipal corporation

By:

Kevin R. Phelps
City Manager

"Contractor"

Norcon Industries, Inc.,
an Arizona corporation

By:

Name: Edward B. Norris
Title: President

ATTEST:

Julie K. Bower (SEAL)
City Clerk

APPROVED AS TO FORM:

Michael D. Bailey
City Attorney

LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
NORCON INDUSTRIES, INC.

EXHIBIT A

MOHAVE ARIZONA COOPERATIVE PURCHASING
Doors, Locking Systems, Door Hardward and Operable Walls, Contract No. 16G-NPAR-0916



16G-NPAR-0916 Norcon Industries, Inc. Award, Extension, and Amendment Documents

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NOTIFICATION OF AWARD LETTER

August 15, 2016

Sent this day via email to tim@norconindustries.net

Edward B. Norris, President
Norcon Industries, Inc.
5412 E. Calle Cerritos
Guadalupe, AZ 85283

Congratulations, Norcon Industries, Inc.'s response has been awarded a contract under IFB 16G-0624. Attached is a copy of the contract signature page. Important notes and action items regarding the award are listed on the following pages. **Some action items contain important deadlines noted in bold font. Be sure to meet the requests and/or requirements on or before the deadlines noted.**

Your organization is bound by the terms of this contract; **only items specifically requested in this solicitation and awarded in your response to this solicitation will be authorized/allowed.**

Advise your Mohave customers to make purchase orders out to Norcon Industries, Inc. In the event you receive a purchase order from a member that does not contain the "MESC REVIEWED" stamp, it should be faxed to (928-718-3232), or emailed (orders@mesc.org) to Mohave for review.

Do not perform any work or provide any products until you receive a "MESC Reviewed" purchase order.

We highly recommend having your staff review our vendor information pages at (<http://www.mesc.org/resources-brochures>) to learn more about working with Mohave. Especially helpful is the Vendor Handbook.

The procurement file for IFB 16G-0624 shall be made available for public inspection on August 16, 2016.

Please check all the entries on the contract record attached. You may make additions or revisions to the description (40 words or less), contact persons, etc. Email back any changes as soon as possible to mike@mesc.org.

Your contract number is 16G-NPAR-0916 and will take effect on September 16, 2016.

If you have any questions regarding your new contract, please call me at (928) 718-3203. We look forward to working with you and your company in the future.

Michael R. Nentwig
Contract Specialist I

NOTES ON AWARD FOR: Norcon Industries, Inc.

- Please remind the member of their responsibility to independently verify that quotations and purchase orders comply with the terms of the award of a contract or procurement. This responsibility is set by rule and statute, and cannot be changed by Mohave. Members can go to (service.mesc.org/PVF/plist.php) to assist in meeting this due diligence responsibility.
- Financial information included under Tab 2 of your response will be kept confidential.
- All products must be priced using contract pricing approved by Mohave.
- All quotes shall include your contract #16G-NPAR-0916.
- Send requests for pricing updates to Mike Nentwig – mike@mesc.org.
- Do not provide any goods/services until you receive a Mohave reviewed purchase order.
- Quick payment discounts must be approved by Mohave before being offered to members, and must be available equally.
- Order cycle overview:
 1. Member forwards purchase orders to Mohave. Vendor is Norcon Industries, Inc.
 2. Mohave reviews and emails member order with "MESC Reviewed" stamp, to Norcon Industries, Inc.
 3. Norcon Industries, Inc. provides product/services.
 4. Norcon Industries, Inc. invoices member.
 5. Member pays Norcon Industries, Inc.
 6. Norcon Industries, Inc. sends Usage and Reconciliation Report to Mohave.
 7. Norcon Industries, Inc. remits administration fee monthly, based on invoices paid.
 8. Mohave audits selected purchases.

REQUIREMENTS/ACTION ITEMS FOR THE AWARD:

- **This award combines the following solicitations: 11F-0708 (Locking Systems for Doors and Related Hardware) and 12J-0615 (Doors, Accordion Doors and Operable Walls). These contracts will be replaced effective September 16, 2016. Please indicate your acknowledgment. Email this acknowledgement to mike@mesc.org no later than September 1, 2016.**
- You agreed to provide a reconciliation report detailing activity under the contract, and payment for Mohave administration fees. Your report is due on the 15th of each month. These reports will detail activity under the contract, and payment for Mohave administration fees for invoices paid in the previous month. **Mohave's Audit Specialist will contact you about two weeks prior to your first report's due date to provide you with a sample report. They will also provide information and assist you in understanding what is required when submitting your reconciliation report.**
- Items in the reconciliation report must include member names, PO numbers, invoiced amounts, administration fees, invoice numbers, and credit/return information for all invoices paid and credits issued in the prior month. **You may submit alternate reports (different format, different field names, etc. from what is contained in the sample reconciliation report provided by Mohave's Audit Specialist), as long as the required information is provided.**
- If no invoices were paid under the contract in the previous month, you must send an email to adminreport@mesc.org advising of no sales to report for the month.
- Your Procurement Specialist will be contacting you once orders have been processed under your contract. They will discuss the Open Order Report and Status Report requirements with you at that time.

NOTES ON AWARD FOR: Norcon Industries, Inc.

- You agreed to provide a Reconciliation Report detailing activity under the contract, and payment for Mohave administration fees for invoices paid in the previous month. Your report is due on the 15th of each month. **Mohave's Audit Specialist will contact you and provide you with a sample report, based on reports provided under contract 12J-NPAR-0825.**
- If no invoices were paid under the contract in the previous month, you may send an email to adminreport@mesc.org advising of no sales to report for the month.
- Because you have an existing Mohave contract, we want to address how to properly report invoices on your monthly reconciliation reports because it may be necessary to submit two separate reports until all old contract purchases are closed:
 - Line item purchase orders that remain open under 12J-NPAR-0825 should be reported on 12J-NPAR-0825 reconciliation reports.
 - Blanket purchase order invoices with a ship date prior to, or on September 15, 2016 should be reported on the 12J-NPAR-0825 reconciliation reports.
 - New purchase orders issued under the 16G-NPAR-0916 contract should be reported under 16G-NPAR-0916 reconciliation reports.
 - Blanket purchase order invoices with a ship date after September 15, 2016 should be reported on the 16G-NPAR-0916 reconciliation reports.
- Administration fee payments should be mailed to:

Mohave Educational Services
625 E. Beale St.
Kingman, AZ 86401
- In order to assist members with new contract award notices, Mohave will be releasing your contract award information to the members prior to September 16, 2016. Information regarding your contract award will be posted to our website and will be made available in our product vendor finder. Pricing from your awarded contract will also be made available to our members. All of this information will be accessible by our members before September 16, 2016. You may provide quotes to members for this contract. However, it will be your responsibility to inform members the contract is not effective until September 16, 2016, and members should not be processing purchase orders until that date. Acting on purchase orders (delivering products or services) prior to September 16, 2016 is a **violation of the contract**. Please ensure that your staff is aware of the effective date September 16, 2016, in order to avoid contract confusion.
- All future pricing updates must be electronic. Updates on the original Excel workbooks are preferred. Similar formats in Word or PDF are acceptable.
- We feature marketing information about your current contract in the product vendor finder on our website. Please visit our website (www.mesc.org) and go to the "All Products/Vendors" under the "Contracts & Solicitations" menu. Find your company from the list and click on your name. Once on your company information, review the "About Vendor" section of the "Overview." Confirm in writing if that information is still accurate, or if changes need to be made. Mohave reserves the right to edit information for content or length. **Email this information to mike@mesc.org no later than September 1, 2016.**
- The answer to Primary Vendor Information – Method of Approach Question Three addressing the use of subcontractors stated, "We will not subcontract any work. Installer must be factory trained." A statement in the Supplemental Information – Method of Approach contradicted this answer. Your bid stated, "We have the full capabilities to support a contract of the size using our in-house staff; however, when necessary, we will supplement with qualified, factory-trained subcontractors when excessive workloads dictate." Clarify which statement is correct regarding the use of subcontractors. **Email this information to mike@mesc.org no later than September 1, 2016.**
- The shipping description listed in the submitted 16G-0624 Workbook is unclearly stated. Provide a revised pricing workbook with a clear and understandable shipping statement. **Email this information to mike@mesc.org no later than September 1, 2016.**

Bid and Acceptance Form
(Place after Tab 1a)

IFB 16G-0624

Doors, Locking Systems, Door Hardware and Operable Walls

To Mohave Educational Services Cooperative, Inc.:

The undersigned hereby certifies understanding and compliance with the requirements in all terms, conditions, specifications and amendments. Bidder further agrees to furnish materials and/or services in compliance with all terms, conditions, specifications and amendments in the solicitation and any written exceptions in the bid.

Federal Employer Identification Number 86-0557816

Company Name Norcon Industries, Inc.

Address 5412 E. Calle Cerritos City Guadalupe State AZ Zip 85283

Telephone Number 480-839-2324

The Bid and Acceptance Form should be submitted with a signature of the person authorized to sign the bid. The person signing the bid shall initial erasures, interlineations, or other modifications in bid. Failure to sign the Bid and Acceptance Form, or to make other notations as indicated, may result in rejection of bid.

Authorized Signature 

Printed Name Edward B. Norris

Title President

Primary Email tim@norconindustries.net Alternate email nancio@norconindustries.net

Note: The primary email address will be used for all communication from Mohave regarding your response to this solicitation. Provide an alternate email address that will be used only if the primary email address is not valid.

The contract vendor shall not commence any billable work or provide any material or service under this contract unless and until contract vendor receives a purchase order with Mohave's review noted.

Acceptance of Bid and Contract Award (Mohave Only)

Your Bid Is Hereby Accepted:

As an awarded contract vendor, you are now bound to sell the materials and/or services offered to and accepted by Mohave in accordance with the solicitation, including all terms, conditions, specifications, amendments and any accepted written exceptions.

This contract shall be referred to as Contract Number 16G - NPAR - CR16

Awarded this 15 day of August 2016.

This contract shall be effective this 16 day of September 2016.



Anita McLemore, Interim Executive Director
Mohave Educational Services Cooperative, Inc.



Date: August 11, 2016

To: Anita S. McLemore, C.P.M., Interim Executive Director

Through: Mark DiBlasi, CPPB, Contracts Manager

From: Mike Nentwig, Contract Specialist I

Subject: Award Recommendation for IFB 16G-0624, Doors, Locking Systems, Door Hardware and Operable Walls

On June 24, 2016 Mohave received ten responses to IFB 16G-0624. In accordance with the procurement rules and the solicitation, the basis of award was lowest responsive and responsible bidder(s). Market basket pricing was used to develop a ranking from lowest to highest price for the bids determined to be responsive and responsible. The market basket pricing was created using the submitted pricing from all responsible and responsive bidders. Clark Security Products, DH Pace Company, Inc., Norcon Industries, Inc. and Twin City Hardware, Inc. Phoenix Office dba TCH Southwest were determined to be the lowest bidders using the individual, as well as grand totals for eleven different market baskets.

Clark Security Products, DH Pace Company, Inc., Norcon Industries, Inc. and Twin City Hardware, Inc. Phoenix Office dba TCH Southwest were determined to be responsive and responsible. They provided the following required information:

- Bid security of \$100,000
- Evidence of required licenses
- Evidence of required bonding capacity
- Provided the majority of the products and services requested in solicitation
- Demonstrated necessary experience
- Demonstrated ability to adequately service members statewide for all products and services offered

The evaluation committee determined a single award is not advantageous to Mohave's members. The solicitation authorized multiple awards to meet the needs of Mohave's large number of various types of members located throughout Arizona. This is a statewide contract aimed at providing door, door hardware, door locks, overhead doors operable walls and partitions. No single offer demonstrated the ability to effectively, and efficiently meet all our members' needs for doors, door hardware, door locks, operable walls and partition projects.

Award is recommended to the least number of bidders determined necessary to meet the members' requirements. The decision was based upon considerations for the large number of members, diverse types of members, location of members throughout Arizona and members' past usage of similar contracts.

The criteria for selecting bidders for multiple contracts is based upon considerations for members' experience with existing doors, door hardware, door locks, operable walls and partition products and systems, brand continuity for parts replacement and future expansion, contract vendor's ability to provide for our large, diverse membership, bonding capacity of \$150,000, geographic area(s) served, Mohave's past experience with contracts for similar product/services, and/or other relevant criteria.

IFB 16G-0624 Award Recommendation

Awards are recommended to the responsible and responsive bidders with the lowest cost, based upon the market baskets referenced above. Market basket pricing from the responsible and responsive bidders follows:

Market Basket Grand Totals				
Market Basket Segments	Clark Security Products	DH Pace Company, Inc.	Norcon Industries, Inc.	Twin City Hardware, Inc. Phoenix Office dba TCH Southwest
Market Basket – (1 – 3) - Doors	No Bid	\$842.10	No Bid	\$817.04
Market Basket – (4 - 6) – Door Hardware / Locksets	\$3028.22	\$3087.16	No Bid	\$2,776.13
Market Basket – (7 - 9) Overhead Doors	No Bid	\$7,593.12	No Bid	No Bid
Market Basket – (10 - 11) – Operable Walls and Partitions	No Bid	\$16,113.60	\$14,384.88	No Bid

Individual Market Basket Results				
Market Basket Segments	Clark Security Products	DH Pace Company, Inc.	Norcon Industries, Inc.	Twin City Hardware, Inc. Phoenix Office dba TCH Southwest
Market Basket 1	No Bid	\$348.60	No Bid	\$310.94
Market Basket 2	No Bid	\$373.80	No Bid	\$317.30
Market Basket 3	No Bid	\$119.70	No Bid	\$188.80
Market Basket 4	\$677.41	\$568.69	No Bid	\$610.78
Market Basket 5	\$276.82	\$240.47	No Bid	\$261.35
Market Basket 6	\$2,074.00	\$2,278.00	No Bid	\$1,904.00
Market Basket 7	No Bid	\$1,773.60	No Bid	No Bid
Market Basket 8	No Bid	\$3,824.70	No Bid	No Bid
Market Basket 9	No Bid	\$1994.82	No Bid	No Bid
Market Basket 10	No Bid	\$9885.60	\$10,361.63	No Bid
Market Basket 11	No Bid	\$6228.00	\$4023.25	No Bid

Details for the recommended awards are as follows:

- Twin City Hardware, Inc. Phoenix Office dba TCH Southwest was the lowest overall bidder in the door and door hardware market basket segments. They were the lowest bidder in three individual market baskets and the second lowest in three other individual market baskets. Twin Cities Hardware, Inc. Phoenix Office dba TCH Southwest bid a total of 37 manufacturers. They provided the best discount for 10 manufacturers as compared to the other bidders. Manufacturers included Don-Jo, Schlage Electric, Schlage Lock, and Stanley – Closers. They also provided 4 unique manufacturers not provided by the other bidders. These manufacturers include Hiawatha, Kaba Simplex and Securam. Their current aggregate bonding capacity is \$4,000,000.

IFB 16G-0624 Award Recommendation

- DH Pace Company, Inc. was the only bidder to bid all specifications of the solicitation. In the door and door hardware market basket segments they were the lowest bidder in three individual market baskets and second lowest in two other market baskets. They were the only bidder to provide overhead doors and operators. In the partition market basket segment they were the lowest bidder in one market basket. They have a large installed base of products in Arizona. DH Pace Company, Inc. bid a total of 71 manufacturers. They provided the best discount for 20 manufacturers as compared to the other bidders. Manufacturers include Adams Rite, Glynn-Johnson, HES, Ives, Pemko, Schlage Lock, Stanley – Precision and Trimco. They also provided 35 unique manufacturers not provided by any other bidder. Manufacturers include ABH, DCI, Door Controls, Hirsch, Jackson, Norton, PDQ, Record, Vanderbilt and Zerio International. Their current aggregate bonding capacity is \$40,000,000.
- Norcon Industries was the overall lowest bidder for the operable walls and partitions market basket segment. They were the lowest bidder in one of two individual market baskets. They have a large installed base of products in Arizona. They were the only bidder recommended award to offer Modernfold products. Norcon Industries provided the lowest labor and travel/drive rates. Their current aggregate bonding capacity is \$20,000,000.
- Clark Security Products was the second lowest overall bidder in the door hardware market basket segment. They bid a total of 137 different manufacturers for door hardware. Of these 137 manufacturers, 99 were unique and were not provided by DH Pace Company or TCH Southwest. Some of these unique manufacturers include American Lock, ASSA Inc., Command Access Technologies, Emtek, HID Global, Instakey, Master Lock, Maxell Corp., United Security and Weiser Lock. Clark Security Products also provide the best discount for 13 manufacturers as compared to the other bidders. These manufacturers include Stanley Best – Parts, Security Door Controls, LCN Closer, Von Duprin and BEA Inc. Their current aggregate bonding capacity is \$30,000,000.

None of the bidders recommended for award are on the United States General Services Administration's Excluded Parties List, or on the Arizona Department of Administration Excluded Parties List.

The current contracts under IFB 11F-0708 expires on September 15, 2016 and IFB 12J-0615 expires on August 25, 2017. It is recommended the awards under IFB 16G-0624 take effect on September 16, 2016.

It is the recommendation of the evaluation committee that contracts be awarded to Clark Security Products, DH Pace Company, Inc., Norcon Industries, Inc. and Twin City Hardware, Inc. Phoenix Office dba TCH Southwest for Doors, Locking Systems, Door Hardware and Operable Walls.

Not recommended for award (Non-responsive)

American Direct Procurement, Inc. - Bid did not contain a letter from a bonding agency describing the bidders current bonding capacity (single and aggregate levels).

APL Access & Security, Inc. - Bidder indicated "No Bid" to specifications 1.1.01 through 1.1.14 - General Requirements and 1.2.01 through 1.2.04 - Installation Requirements. In doing so, they did not respond to critical specifications regarding the products being bid or any assurance that their methods comply with the minimal standards set forth by Mohave and trade organizations that oversee this industry.

Intermountain Lock & Security Supply - Bid did not contain the required bid bond in the amount of \$100,000 or the letter from a bonding agency describing the bidders current bonding capacity (single and aggregate levels).

IPVision, LLC - Bid did not contain the required bid bond in the amount of \$100,000 or the letter from a bonding agency describing the bidders current bonding capacity (single and aggregate levels).

Kelley Brothers of Arizona - Bid did not contain a letter from a bonding agency describing the bidders current bonding capacity (single and aggregate levels).

L.R. Borelli Inc. dba Partitions & Accessories Company - Bidder indicated "No Bid" to specifications 1.1.01 through 1.1.14 - General Requirements and 1.2.01 through 1.2.04 - Installation Requirements. In doing so, they did not respond to critical specifications regarding the products being bid or any assurance that their methods comply with the minimal standards set forth by Mohave and trade organizations that oversee this industry.

IFB 16G-0624 Award Recommendation

Approval of the #16G-0624 award as recommended:



Signature: _____

Mark DiBlasi, CPPB
Contracts Manager

Date: _____ 8/12/16 _____



Signature: _____

Anita S. McLemore, C.P.M.
Interim Executive Director

Date: _____ 8/12/16 _____

MOHAVE IFB 16G-0624 EVALUATOR AGREEMENT

NAME Michael Nentwig TITLE Contract Specialist I
EMPLOYER MESC PHONE 928-748-3203
ADDRESS 625 E. Beale St. Kingman AZ 86401

Statement of Understanding

I agree to evaluate the responses to the solicitation according to its terms. I understand that Mohave will consider my evaluation along with evaluations by other professionals. However, I also agree that Mohave is under no obligation to accept my evaluation, except as advisory. I also understand that Mohave will hold my employer and/or me harmless if any vendor or interested party protests any award or lack of award made by Mohave under the terms of this solicitation. If any conflict or potential of conflict of interest exists, I will disclose the conflict to Mohave.

I also agree not to discuss my evaluation or any of the evaluation process prior to the announcement of an award, as required by Arizona law (per ARS § 41-2616, C).

Please read the following statements duplicated from the IFB prior to evaluation:

Basis of award: Award(s) will be made to the responsive and responsible bidder(s) whose bid(s) is (are) determined in writing to be the low responsive and responsible bid or bids. Mohave reserves the right to use model projects/market baskets to determine the low ranking of bids. It is Mohave's intent to award a complete line of products, when possible and advantageous.

Responsible bidder: A responsible bidder is a firm or person with the capability to perform the contract requirements and the integrity and reliability which will assure good faith performance. Mohave must determine a bidder to be responsible before awarding a contract to bidder.

Responsive bids: A responsive bid reasonably and substantially conforms to all material requirements of the solicitation. Bids must be responsive to receive award consideration. Mohave reserves the right to waive minor informalities.

NOTE: Mohave may publicly thank members of the evaluation committee who are not employed by Mohave on our website. Your signature below indicates understanding that we may publicly recognize your help with the evaluation process. If you do not wish to be thanked in this manner, please indicate that below.

Please check one of the following:

I have no conflict of interest.

I have attached a statement of potential conflict of interest.

Signature



Date

Jan 27, 2016

Signature by Mohave:



MOHAVE IFB 16G-0624 EVALUATOR AGREEMENT

NAME Erisilda Cruz TITLE Audit Specialist
EMPLOYER Mohave Educational Services PHONE (928) 718-3206
ADDRESS 625 E. Beale St. Kingman AZ, 86401

Statement of Understanding

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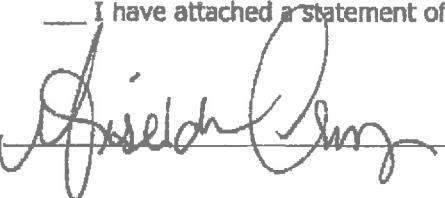
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Please check one of the following:

I have no conflict of interest.

I have attached a statement of potential conflict of interest.

Signature



Date 7/22/16

Signature by Mohave:



MOHAVE IFB 16G-0624 EVALUATOR AGREEMENT

NAME Patricia Lorenzen TITLE Lead Buyer
EMPLOYER Tempe Union High School District PHONE (480) 345-3714
ADDRESS 500 W. Guadalupe Rd. Tempe, AZ 85283

Statement of Understanding

I agree to evaluate the responses to the solicitation according to its terms. I understand that Mohave will consider my evaluation along with evaluations by other professionals. However, I also agree that Mohave is under no obligation to accept my evaluation, except as advisory. I also understand that Mohave will hold my employer and/or me harmless if any vendor or interested party protests any award or lack of award made by Mohave under the terms of this solicitation. If any conflict or potential of conflict of interest exists, I will disclose the conflict to Mohave.

I also agree not to discuss my evaluation or any of the evaluation process prior to the announcement of an award, as required by Arizona law (per ARS § 41-2616, C).

Please read the following statements duplicated from the IFB prior to evaluation:

Basis of award: Award(s) will be made to the responsive and responsible bidder(s) whose bid(s) is (are) determined in writing to be the low responsive and responsible bid or bids. Mohave reserves the right to use model projects/market baskets to determine the low ranking of bids. It is Mohave's intent to award a complete line of products, when possible and advantageous.

Responsible bidder: A responsible bidder is a firm or person with the capability to perform the contract requirements and the integrity and reliability which will assure good faith performance. Mohave must determine a bidder to be responsible before awarding a contract to bidder.

Responsive bids: A responsive bid reasonably and substantially conforms to all material requirements of the solicitation. Bids must be responsive to receive award consideration. Mohave reserves the right to waive minor informalities.

NOTE: Mohave may publicly thank members of the evaluation committee who are not employed by Mohave on our website. Your signature below indicates understanding that we may publicly recognize your help with the evaluation process. If you do not wish to be thanked in this manner, please indicate that below.

Please check one of the following:

I have no conflict of interest.

I have attached a statement of potential conflict of interest.

Signature Patricia Lorenzen Date 6/29/10

Signature by Mohave:

Anita M. Turner

SAM Search Results
List of records matching your search for :

Search Term : Norcon* Industries* Inc.*
Record Status: Active

ENTITY	NORCON INDUSTRIES, INC.			Status:Active
DUNS: 174970012	+4:	CAGE Code: 0ZZK7	DoDAAC:	
Expiration Date: Jun 21, 2017		Has Active Exclusion?: No	Delinquent Federal Debt?: No	
Address: 5412 E CALLE CERRITO		State/Province: ARIZONA		
City: TEMPE		Country: UNITED STATES		
ZIP Code: 85283-1001				



16G-NPAR-0916

Contract Extensions

8/7/15 EH



16G-NPAR-0916

Contract Amendments

8/7/15 EH

Mohave Educational Services Cooperative, Inc.
625 E. Beale St. • Kingman • AZ • 86401 • 928-753-6945 • www.mesc.org



Mohave Contract
16G-NPAR-0916

Norcon Industries, Inc.
Via Email

September 6, 2016

Agreement To Amend the Terms and Conditions for Certification

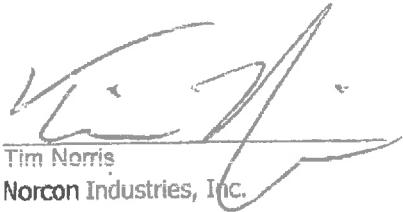
In order for Mohave Educational Services Cooperative, Inc.'s (Mohave's) contracts to comply with new legislation that went into effect August 6, 2016, Mohave is amending its existing contracts. This law "prohibits public entities from entering into contract with a company to acquire or dispose of services, supplies from information technology or construction, unless the contract includes a written certification that the company is not currently engaged in, and agrees for the duration of the contract to not engage in, a boycott of Israel."

The Terms and Conditions of your contract have been modified as follows:

6. CERTIFICATION

By signing the amendment below, offeror certifies the following:

- Offeror shall comply with ARS 535-393.01 and certify that they are not currently engaged in, and agree that for the duration of the contract to not engage in, a boycott of Israel.

A handwritten signature in black ink, appearing to read "K. J. Norris".

Tim Norris
Norcon Industries, Inc.

Dated 9/13/2016

A handwritten signature in black ink, appearing to read "Anita McLemore".

Dated September 6, 2016
Anita McLemore, Interim Executive Director
Mohave Educational Services Cooperative, Inc.

LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
NORCON INDUSTRIES, INC.

EXHIBIT B
Scope of Work

PROJECT

Purchase of equipment and services for operable walls and partitions repair and maintenance on an as needed basis for the city of Glendale Civic Center.

**Scope of Work
(Place after Tab 1e)**

1. DESCRIPTION

In order to gain economies of scale, Mohave is formally soliciting sources and installation of doors, locking systems, hardware, operable walls and accordion doors as specified within this Invitation for Bid. These products/services are requested for Mohave's statewide membership of approximately 450 public agencies. A current list of all members can be found on Mohave's website at www.mesc.org. Contracts, in whole or in part, shall be awarded to bidder, or bidders, for an initial one (1) year term and four (4) potential one-year extensions.

The intent of this contract is to combine locking systems, doors, accordion doors, operable walls and related hardware described in the scope of work/specifications. The award and effective dates of this contract are estimated dates only. Mohave may elect to award and make effective this contract prior to, or after the dates contained in the Estimated Timeline of Events (Page 5). A contract vendor holding an awarded contract under IFB 11F-0708 or IFB 12J-0615, who is also awarded a contract under 16G-0624, may elect to cancel their existing contract and use the newly awarded contract. All other contract vendors shall fulfill their current contracts awarded under IFB 11F-0708 or IFB 12J-0615.

The scope of work/services and specifications define the quality and characteristics of the desired materials and application. They are based upon specifications for known acceptable manufacturers, processes, materials and/or brands such as Modernfold, Curries, Stanley, Sargent, Schlage, Hufcor, Air Louvers, Total Door, Best Access and Don-Jo. The specifications are not intended to be exclusive or to restrict competition. Bidders may offer alternate solutions, including alternate manufacturers, which meet the quality and performance characteristics in the specifications. Mohave shall review such bids and be the final judge on the acceptance of any alternate solutions.

Two contract vendors hold Mohave's current contracts for the specified products and services. Activity under the contracts from the effective date including year to date activity (as of the publication date of this IFB) is \$7,630,017. This information is provided as an aid to bidders in preparing bids only. It is not to be considered a guarantee of volume under an awarded contract. The discount and pricing schedule shall apply regardless of the volume of business under the contract.

2. ESTIMATED TIMELINE OF EVENTS

Mohave has developed the following estimated timeline of events related to this formal solicitation. All dates are subject to change as required and at the sole discretion of Mohave.

EVENT	ESTIMATED DATE
Invitation for Bid Issued	May 16, 2016
Pre-bid Conference Held	June 7, 2016 at 10:00 a.m. (local AZ time) Pre-bid conference will be held using <i>WebEx</i> telephone conferencing. Please contact Mohave for reservation details.
Deadline for Questions	June 17, 2016 at 5:00 p.m. (local AZ time)
Published IFB Due Date and Time	June 24, 2016 at 3:00 p.m. (local AZ time) 625 East Beale Street, Kingman, AZ 86401
Public Opening of Bids	June 24, 2016 at 3:00 p.m. (local AZ time)
Notice of Intent to Award (<i>estimated date only</i>)	August 15, 2016 NOTE: Notification will be sent by email to all awardee(s) and non awardee(s) on or before this date.
Execution of Contract(s) (<i>estimated date only</i>)	September 15, 2016

Scope of Work
(Place after Tab 1e)

3. SUBMISSION OF BIDS

- 3.1. Bids should provide straightforward, concise information that satisfies the requirements. Expensive bindings and/or color displays are not necessary. Emphasis should be placed on conformity to the specifications and terms and conditions, as well as the completeness and clarity of the submittal content.
- 3.2. The bidder must submit a bid following information detailed in the *Instructions to Bidder and Checklist Form*.
- 3.3. A bid submitted in response to this solicitation shall be valid and irrevocable for one hundred twenty (120) days after specified due date and time.

4. CONTRACT TYPE

The term contract shall be a percent of discount off manufacturer's price list or catalog, fixed price, or a combination of both with indefinite quantities.

5. AWARD CRITERIA

Award(s) shall be made to the lowest responsive and responsible bidder(s) whose bid(s) conform in all material respects to the requirements and evaluation criteria below:

- 1) **Pricing Information:** Paper copy of summary section worksheets, two (2) electronic copies of the entire workbook, price schedules, additional requested price information, market basket pricing data (in paper and electronic format), mobilization and travel description, pricing methodology, bond methodology description, volume discount information, quick pay discount information, Pcard acceptance information;
- 2) **Bid and Acceptance, Terms and Conditions, Scope of Work and Specification Documents, Bid Bond, Bonding Capacity:** Bid and Acceptance, amendments (if any), General and Special Terms and Conditions Acceptance Forms, Standard Terms and Conditions for Construction Acceptance Form, Scope of Work, Specifications with exceptions/deviations noted, original bid bond/alternate bid security, current single job and aggregate bonding capacity information, Scope of Work and Specifications Acceptance Form;
- 3) **Primary Vendor Information:** Complete response to the Method of Approach and Qualification and Experience pages, evidence of Arizona contractor's license, references (past performance information), certificate of insurance, financial information;
- 4) **Supporting Contract Documents:** Completed supporting contract documents, support and maintenance information, sample supplemental or end-user agreements, extended warranty or maintenance service plan information;
- 5) **Additional Information:** Instructions to Bidder and Checklist form, descriptive literature, slicks and any other supporting printed data.

References and definitions used for specifications: (acronyms used in the solicitation are noted in bold font below):

American Association of Automatic Door Manufacturers (**AAADM**) <http://www.aaadm.com>
American with Disability Act (**ADA**) <http://www.ada.gov>
American National Standards Institute (**ANSI**) <http://www.ansi.org>
American Society for Testing and Materials (**ASTM**) <http://www.astm.org>
Architectural Woodwork Institute (**AWI**) <http://awinnet.org>
Arizona Department of Education (**ADE**): www.ade.az.gov
Arizona Revised Statutes (**ARS**): www.azleg.state.az.us/arizonarevisedstatutes.asp
Builders Hardware Manufacturers Association (**BHMA**) <http://buildershardware.com>
Code of Federal Regulations (**CFR**): www.ecfr.gov/cgi-bin/text-idx?tpl=%2Findex.tpl
Door & Access Systems Manufacturers Association (**DASMA**) <http://www.dasma.com>
Door Hardware Institute (**DHI**) <http://dhi.org>

Special Terms and Conditions (Place after Tab 1d)

Some Special Terms and Conditions specify placement of information in tabs other than Tab 1d as noted in the title above. Pay close attention to placement information (identified in bold text) as indicated in select Special Terms and Conditions.

1. BIDDER QUALIFICATIONS

It is preferred that the bidder has extensive knowledge and at least three (3) years experience with the provision, installation and maintenance of the product, material, process, or services offered. Mohave reserves the right to accept or reject newly formed companies based solely on information provided in the bid and/or its own investigation of the company.

2. BID BONDS AND BONDING CAPACITY

2.1. Bid Bond: Bidder shall provide an original bid bond or alternate bid security in the amount of **\$100,000**. *Place after Tab 1f.* Note: Bid security as a percentage of the bid value (e.g. - 10% of contract award) is not acceptable.

2.2. Bonding Capacity: The required minimum single job bonding capacity for this contract shall be **\$150,000**. Bidder shall provide a letter from your bonding agency describing your current bonding capacity, as follows:

- Your single job bonding capacity.
- Your aggregate bonding capacity.
- An agent of your licensed bonding agency shall sign the letter.

If the original letter is not signed and/or has conflicting information, it shall render your bid nonresponsive. *Place letter from bonding agency after Tab 1f.*

3. DELIVERY

3.1. Default in one Installment to constitute total breach: Contract vendor shall deliver conforming materials in each installment or lot under this contract and may not substitute nonconforming materials. Mohave reserves the right to declare a breach of contract if contract vendor delivers nonconforming materials to any member under this contract.

3.2. Defective goods: Contract vendor agrees to arrange and pay for return shipment of goods that arrive in a defective or non-operable condition.

3.3. Delivery time: Failure to deliver any order within the time frame specified on the purchase order may result in cancellation of that purchase order.

3.4. Improper delivery: If the goods or tender of delivery fail in any respect to conform to this contract, member may reject the whole, accept the whole, or accept any commercial unit or units and reject the rest.

3.5. Restocking fees: A restocking fee may only be charged on products ordered and delivered to member's site. Restocking fees in excess of fifteen percent (15%) shall not be allowed. Contract vendor may waive restocking fees. Restocking and return shipping charges shall be identified in the price workbook.

4. FORM OF CONTRACT

4.1. Contract vendor contract documents: If a firm submitting a bid requires member to sign an additional agreement, a copy of the proposed agreement shall be included with the bid.

If awarded a contract, any additional contract vendor's documents shall not become part of Mohave's contract unless, and until, an authorized representative of Mohave reviews and approves them.

4.2. Form of contract: The form of contract for this solicitation shall be the Invitation For Bid, the awarded bid(s), and properly issued member purchase orders referencing the requirements of the Invitation For Bid.

Special Terms and Conditions
(Place after Tab 1d)

4.3. Parol evidence: The contract represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.

5. INSTALLATION

Installation shall be scheduled directly with member and be done in a reasonable amount of time. Installation shall be in accordance with the manufacturer's instructions and shall be accomplished by skilled and properly licensed individuals.

6. INSURANCE

6.1. Deductibles: Contract vendor shall pay the deductibles required by the insurance provided under this contract.

6.2. Liability insurance: Prior to commencing services under this contract, contract vendor shall procure and maintain during the life of this agreement, comprehensive general liability insurance, to include automobile liability, providing limits of an aggregate amount of not less than \$2,000,000. Evidence of the required insurance shall be provided with your bid by means of a current certificate of insurance with the coverage as stated above. Before any orders are processed under an awarded contract, contract vendor shall provide a certificate that names Mohave as the certificate holder. Place after Tab 2c.

In addition, contract vendor must be willing to provide, upon request, identical certificate of insurance to any member using this contract.

6.3. Scope of Insurance: Contract vendor's insurance shall provide adequate protection for contract vendor against damage claims which may arise from operations under this contract, whether such operations are by the insured or by anyone directly or indirectly employed by the insured. All insurance must be written by companies incorporated within the United States (exclusive of Territories or Possessions) and licensed or authorized to do business in Arizona.

6.4. Subcontractor insurance: Prior to commencing any work, any subcontractor shall procure and maintain at its own expense until final acceptance of the work, insurance coverage in a form and from insurers acceptable to the prime contractor. All subcontractors will provide workers' compensation insurance, which waives all subrogation rights against the prime contractor, member and Mohave.

6.5. Workers' compensation insurance: Contract vendor shall also procure and maintain during the life of this agreement, workers' compensation insurance for all of contract vendor's employees engaged in work under the contract. All workers' compensation insurance will be in compliance with Arizona state statute and evidenced by a certificate of insurance.

7. MAINTENANCE FACILITIES AND SUPPORT

It is preferred that each contract vendor should have maintenance facilities and a maintenance support system available for servicing products throughout Arizona, or the regions specified in their bid. Maintenance facilities shall have sufficient parts inventory to provide quality service on products sold to members. Trained and qualified technicians shall be available to cover all parts of the state, or specific regions within the state for regional bids. It is preferred that maintenance services are available within 24 hours. If a third party is used to provide maintenance or warranty work, bidder shall include details of any such arrangement in the bid.

8. MANUFACTURER SUPPORT

Bidders submitting bids as a manufacturer's representative must be able, if requested by Mohave, to supplement the bid with a letter from the manufacturer certifying that bidder is a bona fide dealer for the equipment offered, and that bidder is authorized to submit a bid on such equipment.

9. MEMBER AGREEMENTS

Some members may request the addition of specific requirements that would apply to products and services purchased under an awarded contract. These additional requirements shall be addressed through the use of an additional member agreement. In any agreement between the contract vendor and a member based on this contract, the terms and conditions of this contract shall prevail.

**Special Terms and Conditions
(Place after Tab 1d)**

Contract vendor and member must agree to all provisions in any additional agreements. If agreement requirements result in additional costs to the contract vendor, the contract vendor shall be entitled to direct reimbursement for these costs, in addition and separate from approved contract pricing. A copy of the additional member agreement shall accompany the member's purchase order.

10. PRICING

10.1. Administration fee: Mohave's 1% administration fee shall be included in bidder's contract price. Contract vendor shall not add the administration fee to approved contract prices. The value of trade-ins or rebates shall not affect the amount of administration fee paid to Mohave.

10.2. Application of pricing: In Mohave's purchase order review process, the date of a valid contract vendor's quote or the date Mohave receives a member purchase order will generally be used to determine the contract pricing that is in effect for that order. The date Mohave receives a member purchase order will only be used to determine the contract pricing that is in effect for an order when a contract vendor's quote does not exist or is invalid. However, other factors may apply.

10.3. Basis for pricing: Contract pricing under this IFB shall be based upon:

1. Percent of discount(s) off manufacturer's price list(s) or catalog(s);
2. Firm fixed price with economic adjustment (contingencies for economic price adjustments must be identified in the bid). Mohave shall make the sole determination whether contingencies for economic price adjustments identified in your bid are appropriate under an awarded contract; or
3. A combination of the above.

The price included in a catalog, price list, schedule or other form that:

- Is regularly maintained by a manufacturer, distributor or contractor;
- Is either published or otherwise available for inspection by customers; and/or
- States prices at which sales are currently or were last made to a significant number of buyers for the product, material, process or services.

Established catalog price is referred to as manufacturer's price list, price list, or catalogs throughout this solicitation.

10.4. Initial catalogs/price lists: A copy of the latest edition of the price list or catalog to which discount shall be applied shall be included with bid. Include a copy of the latest edition of all applicable price lists or catalogs to which discount shall be applied with your bid. Submission of outdated price lists or catalogs may result in rejection of bid.

10.5. Fixed prices: Fixed price bids shall include prices for any and all items. Fixed prices shall be firm until each anniversary date of the contract, unless there is an occurrence of one or more allowable economic price adjustment contingencies outlined in the bid. If allowable price adjustment contingencies occur, contract vendor may submit a fully documented request for price adjustment to Mohave. The documentation must substantiate that any requested price increase was clearly unpredictable at the time of submittal and results from an increased cost to contract vendor that was out of contract vendor's control. Mohave shall review requests for fixed price adjustments to determine if the requested adjustments shall be allowed. New fixed prices shall not apply until approved by Mohave. Price changes shall be a factor in contract renewal.

10.6. Combination pricing: Bids for combination contracts shall clearly identify items covered by discount(s) and those with fixed prices. Prices for such contracts shall be adjusted as identified for the appropriate contract type above.

10.7. Decimal places: Pricing shall use a maximum of three (3) decimal places, unless specified otherwise.

10.8. Discounts: Submitted pricing shall clearly identify the percent of discount to apply to the price list. If multiple discounts apply, bidder shall clearly indicate the discounts and applicable

Special Terms and Conditions
(Place after Tab 1d)

materials or services. Bidder shall agree that there will be no reduction in discount(s) during the term of contract.

10.9. New catalogs/price lists: New price lists, workbooks and/or catalogs may be submitted for review throughout the term of the contract. Mohave will review new price lists, workbooks and/or catalogs to determine if the new prices or an alternative option is in the members' best interests. New price lists, workbooks and/or catalogs shall apply to the contract only upon approval from Mohave. New price lists, workbooks and/or catalogs found to be non-competitive at any time during the contract shall be grounds for terminating the contract. Any new catalogs/price lists shall meet requirements as stated in **Basis for pricing**.

10.10. Percent of discount as fixed price: Percent of discount bids that are not based upon published price lists or catalogs will be administered as fixed price contracts.

10.11. Price reduction and adjustment: Price reduction may be offered at any time during a contract and shall become effective upon notice of acceptance from Mohave. Price reductions (e.g., quantity discounts, time sensitive offers, bundles) must apply to all Mohave orders of similar size and scope. Price reductions limited to a single member are not acceptable. Special time-limited reductions are permissible under the following conditions: 1) reduction is available to all members equally; 2) reduction is for a specific time period, normally not less than thirty (30) days; 3) original price is not exceeded after the time-limit; and 4) Mohave has approved the new prices prior to any offer of the prices to a member. Mohave shall be the sole judge on the acceptance of price reductions under an awarded contract.

10.12. Reimbursement for transportation, mileage, lodging, meals and incidental expenses (M&IE): Contract vendor may charge for transportation, mileage, lodging and M&IE costs for employees that are required to travel to perform services at member site under this contract. An overnight stay is required for lodging reimbursement. Mileage reimbursement shall be at a specified rate. Transportation charges are separate from mileage, and may include airfare, car rental, etc.

Reimbursements under this section shall not exceed the rates listed in approved pricing, and shall not exceed the actual charge. To be eligible for reimbursement, estimated charges must be on the quote and approved by the member. Receipts for such reimbursements must be provided upon request from the member.

10.13. Travel/drive rates or mobilization: Contract vendor may charge for travel/drive rates or mobilization under this contract. Travel/drive rates are only applicable for out of area employees working under this contract. Charges under this section shall not exceed the rates listed in approved pricing. Such charges must be on the quote and approved by the member.

- Travel/drive rates may be an hourly rate or a per mile rate. If you are using a per mile rate, list your travel/drive reimbursement separately from mileage reimbursement.
- Mobilization charges are for the movement of equipment to the jobsite. Mobilization may be billed at a per mile rate or a flat rate.

11. SITE REQUIREMENTS

11.1. Cleanup: Contract vendor shall clean up and remove all debris resulting from their work as required or directed by member. Upon completion of the work, the premises shall be left in good repair and unobstructed condition.

11.2. Contract vendor employee fingerprinting: Contract vendor and its employees or subcontractors working under an awarded contract who are required to provide services on a regular basis at an individual school, shall obtain and present a valid Department of Public Safety fingerprint clearance card in accordance with ARS §15-512(H). The fingerprint card shall be issued pursuant to Title 41, Chapter 12, Article 3.1. Charges for such fingerprint checks will be the responsibility of the contract vendor, subcontractor or individual employee as determined by the member.

Special Terms and Conditions
(Place after Tab 1d)

materials or services. Bidder shall agree that there will be no reduction in discount(s) during the term of contract.

10.9. New catalogs/price lists: New price lists, workbooks and/or catalogs may be submitted for review throughout the term of the contract. Mohave will review new price lists, workbooks and/or catalogs to determine if the new prices or an alternative option is in the members' best interests. New price lists, workbooks and/or catalogs shall apply to the contract only upon approval from Mohave. New price lists, workbooks and/or catalogs found to be non-competitive at any time during the contract shall be grounds for terminating the contract. Any new catalogs/price lists shall meet requirements as stated in **Basis for pricing**.

10.10. Percent of discount as fixed price: Percent of discount bids that are not based upon published price lists or catalogs will be administered as fixed price contracts.

10.11. Price reduction and adjustment: Price reduction may be offered at any time during a contract and shall become effective upon notice of acceptance from Mohave. Price reductions (e.g., quantity discounts, time sensitive offers, bundles) must apply to all Mohave orders of similar size and scope. Price reductions limited to a single member are not acceptable. Special time-limited reductions are permissible under the following conditions: 1) reduction is available to all members equally; 2) reduction is for a specific time period, normally not less than thirty (30) days; 3) original price is not exceeded after the time-limit; and 4) Mohave has approved the new prices prior to any offer of the prices to a member. Mohave shall be the sole judge on the acceptance of price reductions under an awarded contract.

10.12. Reimbursement for transportation, mileage, lodging, meals and incidental expenses (M&IE): Contract vendor may charge for transportation, mileage, lodging and M&IE costs for employees that are required to travel to perform services at member site under this contract. An overnight stay is required for lodging reimbursement. Mileage reimbursement shall be at a specified rate. Transportation charges are separate from mileage, and may include airfare, car rental, etc.

Reimbursements under this section shall not exceed the rates listed in approved pricing, and shall not exceed the actual charge. To be eligible for reimbursement, estimated charges must be on the quote and approved by the member. Receipts for such reimbursements must be provided upon request from the member.

10.13. Travel/drive rates or mobilization: Contract vendor may charge for travel/drive rates or mobilization under this contract. Travel/drive rates are only applicable for out of area employees working under this contract. Charges under this section shall not exceed the rates listed in approved pricing. Such charges must be on the quote and approved by the member.

- Travel/drive rates may be an hourly rate or a per mile rate. If you are using a per mile rate, list your travel/drive reimbursement separately from mileage reimbursement.
- Mobilization charges are for the movement of equipment to the jobsite. Mobilization may be billed at a per mile rate or a flat rate.

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Special Terms and Conditions
(Place after Tab 1d)

An exception to this requirement may be authorized in member's Governing Board policy, for persons who, *"as part of the normal job duties of the persons, are not likely to have independent access to or unsupervised contact with pupils."*

Contract vendor and its employees or subcontractors shall not provide services on school district property until so authorized by the school district. Additionally, contract vendor shall comply with applicable governing board fingerprinting policy(ies) at the school district where services are provided.

11.3. Onsite Contract Vendor Responsibilities: The contract vendor is responsible for ensuring that all onsite work performed under this contract meets or exceeds the current OSHA standards, and is responsible for ensuring safe work performance of employees and subcontract vendors.

Contract vendor and its employees or subcontractors shall report accidents and incidents immediately to the member's responsible staff or its administration. The contract vendor is responsible for providing and obtaining appropriate medical and emergency assistance and notifying fire and law enforcement agencies, when necessary. Except for rescue and emergency measures, the scene of the accident or incident shall not be disturbed, and the operation shall not resume until authorized by the member's responsible staff or administration. The contract vendor must assist and cooperate fully with the investigation of the accident/incident and ensure availability of all information, personnel and data pertinent to the investigation.

For preemptive purposes, contract vendor and its employees or subcontractors shall immediately report to the member's responsible staff or administration all areas of concern that could potentially lead to accident or injury.

11.4. Preparation: Contract vendor shall not begin a project for which member has not prepared the site. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

11.5. Registered sex offender restrictions: For work to be performed at an Arizona school, contract vendor agrees that no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contract vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the member's discretion.

11.6. Safety measures: Contract vendor shall take all reasonable precautions for safety on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contract vendor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to current Arizona law and standard practices to protect workers, general public, and existing structures from injury or damage.

11.7. Smoking: Persons working under the contract shall adhere to current local smoking policies.

11.8. Stored materials: Upon prior written agreement between the contract vendor and member, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials shall be provided to member prior to payment. Such materials shall be stored and protected in a secure location, and be insured for their full value by the contract vendor against loss and damage. Contract vendor agrees to provide proof of coverage and/or addition of member as an additional insured upon member's request. Additionally, if stored offsite, the materials shall also be clearly identified as property of member and be separated from other materials. Member shall be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary.

Payment for stored materials shall not constitute final acceptance of such materials. The contract vendor shall be responsible for the protection of all material and equipment, whether

Special Terms and Conditions
(Place after Tab 1d)

stored on or off site. Title for all work, materials and equipment shall pass to the member only upon final inspection and payment of remaining job costs.

12. SUBCONTRACTORS

12.1. Awarding subcontracts: Bidder agrees that any subcontract competitively solicited by contract vendor will not be awarded solely upon membership or non-membership in a union or professional association.

12.2. Entering subcontracts: Subcontracts shall incorporate by reference the terms and conditions of the Mohave contract.

12.3. Prime contractor: Contract vendor will be considered a prime contractor and not a subcontractor. Neither Mohave nor the member will establish a contractual relationship with subcontractors.

12.4. Subcontracts: No subcontracts shall be entered into with any unlicensed party. Contract vendor must use subcontractors openly, include such arrangements in the bid, and certify upon request that such use complies with the current rules of the Arizona Registrar of Contractors and the Arizona procurement rules and code. No subcontracting costs may be hidden in a cost bid to member.

12.5. Subcontractor payment: Contract vendor agrees to pay subcontractors within seven days after receipt of payment from member, as required in Arizona procurement rules and code. If contract vendor receives any interest monies for delay of payment from member, contract vendor will pay subcontractor the correct proportion of interest received. Complaints by subcontractor may be resolved as described in Arizona procurement rules and code. Failure to pay subcontractor for work faithfully performed and properly invoiced may result in the suspension or cancellation of this contract.

12.6. Use of subcontractors: Use of subcontractors shall permit work to be managed effectively and without delay and shall not cause any disturbance or interference to the progress of the project (e.g. engaging in strike, work stoppage, picketing, ceasing work due to a labor dispute). Subcontractor shall not employ anyone whose employment may be objected to by prime contractor, member or Mohave.

13. TERM OF CONTRACT AND EXTENSION

13.1. Contract period: It is Mohave's intent to award a multi-term contract for the specified product, material, process, or services. The initial contract term shall be for one (1) calendar year from the effective date of contract award. By mutual written agreement between Mohave and contract vendor, the contract may be extended for up to four (4) consecutive additional 12-month periods, beginning immediately after expiration of the prior term. However, no contract extension exists unless and until contract vendor is so notified by Mohave.

13.2. Contract extension: Conditions for contract extension may include, but are not limited to: contract usage, satisfactory performance of services during the preceding contract term, ability to continue to provide satisfactory services, continued adherence to the contract requirements, and continued competitive prices for the materials and services provided under the contract.

13.3. Month-to-month extensions: Mohave reserves the right to offer month-to-month extensions, if that is determined to be in the best interests of members.

14. TRADE-IN EQUIPMENT

Member and contract vendor shall determine values placed on trade-in products. The value of trade-in shall not affect the amount of administration fee paid to Mohave. Trade-in equipment shall be dismantled and removed at contract vendor's expense. The condition of trade-in equipment at the time it is turned over to contract vendor shall be the same as when the original agreement was made, except for normal wear and tear from use between the time of the offer and trade-in.

**Special Terms and Conditions
(Place after Tab 1d)**

15. WARRANTY/QUALITY GUARANTEE

15.1. Extended warranties/service contracts: The contract vendor or a manufacturer may offer extended warranties available at extra cost for members that agree to a maintenance contract. The extended warranty contract shall be offered as a separate line item.

15.2. Fitness: Contract vendor warrants that any equipment or material supplied to Mohave or its members shall fully conform to all requirements of the contract, all representations of contract vendor, and shall be fit for all purposes and uses required by the contract.

15.3. Inspection: The warranties set forth in this section shall not be affected by inspection or testing of, or payment, for the product or materials to contract vendor by member.

15.4. Quality: Unless otherwise specified, contract vendor warrants that for a period of one (1) year after acceptance of the equipment or materials by member, they shall be:

- Of a quality to pass without objection in the industry or trade normally associated with them;
- Fit for the intended purpose(s) for which they are used;
- Of even kind, quantity and quality within each unit and among all units, within the variations permitted by the contract;
- Adequately contained, packaged and marked as the contract may require; and
- Conform to the written promises or affirmations of fact made by contract vendor.

15.5. Warranty requirements: Contract vendor warrants that all products, materials, processes and services delivered under this contract shall conform to the specifications. Unless stated otherwise, all equipment shall carry a minimum 24-month manufacturer's warranty that includes parts and labor. Contract vendor agrees to help member reach resolution in a dispute with the manufacturer over warranty terms. Any extended manufacturer's warranty shall be passed on to member without exception. Mohave reserves the right to cancel the contract if contract vendor charges member for a replacement part that the contract vendor received at no cost under a warranty.

- All hardware shall be guaranteed against defects in materials and workmanship for two (2) years upon acceptance of work with a minimum 90-day warranty on service and installation. Repair, replacement, or correction shall be at no additional cost to the Member for warranty work.
- Warranties on wood doors shall cover the full life of the original installation, including hanging and finishing, delaminating, warping, bow, cup and telegraphing of core construction beyond warranty tolerances.
- Accordion doors and operable walls shall be warranted for a period of two (2) years or more.
- Heavy-duty door closers shall be warranted for a period of ten (10) years.

15.6. Warranty work: The contract vendor shall perform all warranty work and remain available to the member should continued service be required after warranty obligations are met.

**Special Terms and Conditions Acceptance Form
(Place after Tab 1d)**

Signature on Page 2 certifies complete acceptance of the Special Terms and Conditions in this solicitation, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Special Terms and Conditions:

We take no exceptions/deviations to the Special Terms and Conditions.

(Note: If nothing is listed below, it is understood that no exceptions/deviations are taken.)

We take the following exceptions/deviations to the Special Terms and Conditions. All exceptions/deviations shall be clearly explained. Reference the corresponding Special Terms and Conditions that you are taking exceptions/deviations to. Clearly state if you are adding additional terms and conditions to the Special Terms and Conditions. Provide details on your exceptions/deviations below:

(Note: All requested exceptions/deviations must be clearly explained. Reference the specific special terms and conditions that you are taking exceptions/deviations to, detail any proposed substitute special terms and conditions, and clearly demonstrate how Mohave and its membership will be better served by the substituted special terms and conditions. Unacceptable exceptions/deviations shall remove your bid from consideration for award. Mohave shall be the sole judge on the acceptance of exceptions/deviations and Mohave's decision shall be final.)

**Scope of Work
(Place after Tab 1e)**

Federal Acquisition Regulation (**FAR**): www.gsa.gov/portal/content/101126
Federal Immigration and Nationality Act (**FINA**): <https://www.uscis.gov>
International Building Code (**IBC**) <http://iccsafe.org>
National Fire Protection Association (**NFPA**) <http://www.nfpa.org/>
Steel Door Institute (**SDI**) <http://www.steeldoor.org>
Underwriters Laboratories (**UL**) <http://www.ul.com/>
U.S. Department of Agriculture (**USDA**): www.usda.gov
Window and Door Manufacturers Association (**WDMA**) <http://www.wdma.com>

**LINKING AGREEMENT
BETWEEN
THE CITY OF GLENDALE, ARIZONA
AND
NORCON INDUSTRIES, INC.**

EXHIBIT C

METHOD AND AMOUNT OF COMPENSATION

Contractor will be paid at the same rate and on the same schedule as provided in the Cooperative Purchasing Agreement. The work will be performed on an as needed basis and in accordance as the attached exhibit C.

NOT TO EXCEED AMOUNT

The total amount of compensation paid to Contractor for full completion of all work required by the Project must not exceed \$250,000 for the entire term of the Agreement.

DETAILED PROJECT COMPENSATION

Projects include preventative maintenance on operable walls and partitions, replacement of operable wall tracks and panels, and repair and/or replacement of other parts as needed.

-Mohave Modernfold Operable Wall and Partition Pricing is 5% off list Price.

-Prices available in Modernfold Operable Partitions and Accordion Doors Price Book April 2016.

Section Four: Labor Rates

Labor Rates:

Replace the text below with a description of each of your labor service rates. Replace the "Labor Description" below with the name of the labor rate (i.e., Service Technician I). Replace the "Labor Rate" below with the actual rate, or range of rates. Include regular, overtime, weekend and holiday rates for that specified labor type. Add additional line items as necessary to describe all of your labor rates. Indicate "N/A" if labor rates to not apply under an awarded contract.

Type of Labor Rate	Normal Hours	Overtime Hours	Weekend/Holiday Hours
Installer	See worksheet titled, "Mobilization Travel"	See worksheet titled, "Mobilization Travel"	See worksheet titled, "Mobilization Travel"
Laborer	See worksheet titled, "Mobilization Travel"	See worksheet titled, "Mobilization Travel"	See worksheet titled, "Mobilization Travel"
Assistant	See worksheet titled, "Mobilization Travel"	See worksheet titled, "Mobilization Travel"	See worksheet titled, "Mobilization Travel"
Emergency	See worksheet titled, "Mobilization Travel"	See worksheet titled, "Mobilization Travel"	See worksheet titled, "Mobilization Travel"

Section Five: Manufacturer's Discount Information

Manufacturer's Discounts:

Replace the text below with a description of each of your manufacturer's discount information. Replace the "manufacturer" below with the name of the manufacturer. Replace the "Product Type" below with a description of the products provided by that manufacturer. Include the discount off MSRP, shipping and warranty information for that manufacturer. Add additional line items as necessary to describe all of your

Manufacturer	Type of Products	Discount off MSRP	Shipping	Warranty Period
Modernfold	Operable Walls	5%	Shipping/Handling	2 years

Section Six: Volume Discount Information

Volume Discounts:

Replace the text below with a description of your volume discounts. Replace the "manufacturer" below with the name of the manufacturer. Replace the "volume purchase amount" with the purchase level necessary to qualify. Replace the "additional discount" with the additional discount amount.

Manufacturer	Amount of Purchase Required	Additional Discount
None offered		

Section Seven: Extended Warranty and Annual Maintenance Information

Extended Warranty and Annual Maintenance Information:

Replace the text below with a description of your extended warranty program. Replace the "manufacturer" below with the name of the manufacturer. Replace the "Extended Warranty" below with a description of the extended warranty. Replace the "warranty cost" with the cost of the warranty. Replace the "Licensing Support Cost" with the costs for any ongoing annual costs for support and licensing.

Manufacturer	Extended Warranty Description	Warranty Cost	Annual Licensing & Support Cost
None offered			

Part Number	Description	MSRP Price	Discount	Mohave Price (with Admin. Fee)
110201-001	R-T 100	\$ 42.62	5%	\$ 40.48
109956-001	R-T 200	\$ 109.13	5%	\$ 103.67
109636-001	Rubber Bumper	\$ 1.02	5%	\$ 0.97
109290-00x	Astragal w/ sound seal Steel Panels	\$ 2.33	5%	\$ 2.21
109180-002	A-2 Endcaps Gray 3.18"	\$ 1.70	5%	\$ 1.61
109180-001	A-2 Endcaps Bronze 3.18"	\$ 1.70	5%	\$ 1.61
108657-00x	Bulb Seal Assy Gyp Panel w/ clips - spacers	\$ 6.63	5%	\$ 6.30
108635-00x	Retainer 1.54" wide legs	\$ 3.00	5%	\$ 2.85
108580-001	For Morse 250 OSD on Modernfold #3&4 chain drive 2.50" OD x 1.64" ID x .156 thick	\$ 39.30	5%	\$ 37.34
108579-001	For Dalton 450 OSD on Modernfold #1 chain drive 4.50" OD x 2.25" ID x .156 thick	\$ 34.28	5%	\$ 32.56
108578-001	Handle, Operator, Interim 1988-90	\$ 49.04	5%	\$ 46.59
108576-001	Top Sweep, Soundmaster	\$ 5.33	5%	\$ 5.06
108528-008	A2 Long w/ Roller	\$ 60.42	5%	\$ 57.40
108528-004	A2 Long w/ Astragal	\$ 51.90	5%	\$ 49.31
108528-002	A2 Short Adjustable	\$ 58.35	5%	\$ 55.43
108528-001	A2 Nominal Drop Seal	\$ 47.70	5%	\$ 45.32
108502-001	New 24 Volt Replacement key	\$ 17.52	5%	\$ 16.64
108499-001	Rollformed Marker Board w/ Trim Steel Panel	\$ 112.50	5%	\$ 106.88
108497-001	Rollformed Marker Board w/ Trim Gyp Panel	\$ 112.50	5%	\$ 106.88
108489-001	A2 H pivot bracket	\$ 17.29	5%	\$ 16.43
108445-001	Cable drop seal repair kit	\$ 1,328.76	5%	\$ 1,262.32
108441-001	Anti float spring loading tool	\$ 18.88	5%	\$ 17.94
108440-001	Safe Path Key	\$ 15.77	5%	\$ 14.98
108439-001	Splice tab tool for #6 and 7 track	\$ 91.53	5%	\$ 86.95
108428-001	Tro. Bolt 1/2-13, 4" lg, Emco part #120-0207	\$ 2.97	5%	\$ 2.82
108418-002	#51 Pull, silver, WDM	\$ 51.31	5%	\$ 48.74
108418-001	#51 Pull, Woodmaster, bronze	\$ 51.31	5%	\$ 48.74
108417-001	#51 Pull, #8 Door	\$ 55.37	5%	\$ 52.60
108392-001	Omni trolley 3/4" dia. bolt	\$ 315.00	5%	\$ 299.25
108377-001	For AIT special OSD on A/S (old) belt drive motor 3.00" OD x 2.60" IDx.21 thk w/tabs	\$ 81.72	5%	\$ 77.63
108375-001	For Dalton 337 ROSDC on Modernfold #5 chain drive 3.37" OD x 1.88" ID x .12 thick	\$ 27.84	5%	\$ 26.45
108373-001	Op 6 Handle	\$ 123.76	5%	\$ 117.58
108372-001	Operator handle - OP3 prior to 1988	\$ 161.90	5%	\$ 153.81
108348-001	Crimper for sweep to retainer - aluminum retainer	\$ 70.88	5%	\$ 67.33
108346-001	Spring Guide Assembly	\$ 7.93	5%	\$ 7.54
108342-001	Foot bolt floor plate & fasteners	\$ 3.74	5%	\$ 3.55
108341-001	Rod lever	\$ 54.26	5%	\$ 51.55
108335-001	Track Plug #7	\$ 3.97	5%	\$ 3.77
108334-001	500 DR Trolley	\$ 225.00	5%	\$ 213.75
108333-001	#300 DR Trolley assembly	\$ 67.01	5%	\$ 63.66
108318-001	Low profile 840 tro. For stl. Trk., Emco part #120-030	\$ 101.48	5%	\$ 96.40
108316-001	Tro. Bolt 1/2-13, milled slides, 4" lg, Emco part #120-0205	\$ 3.94	5%	\$ 3.74
108274-001	Aluminum Markerboard Trim, Vinyl covered panels 48"	\$ 9.95	5%	\$ 9.45
108273-001	Aluminum Markerboard Trim, Carpet covered panels 48"	\$ 8.49	5%	\$ 8.07
108125-001	#25 track stop	\$ 48.27	5%	\$ 45.86
108061-00x	Astragal w/ sound seal Gyp Panels	\$ 2.33	5%	\$ 2.21
107667-001	#62 pull in Latch	\$ 136.83	5%	\$ 129.99
107665-001	Bolt and pin assy.	\$ 12.17	5%	\$ 11.57
107549-001	Cable Connector Assembly For Paired Panels	\$ 8.11	5%	\$ 7.71
107325-003	Exp Mechanism slave unit	\$ 115.27	5%	\$ 109.51
107325-002	Multi Point Exp Mechanism over 10'-2.00"	\$ 250.22	5%	\$ 237.71
107325-001	Single Point Exp Mechanism under 10'-2.00"	\$ 200.88	5%	\$ 190.83
107265-001	End Cap Assembly w/slave cable IM2 Drop Seal 932H	\$ 10.19	5%	\$ 9.68
107263-001	Cable & end cap Assy. - IM2 Drop seal - 932 H	\$ 36.74	5%	\$ 34.91
107243-001	#860 track Stop	\$ 34.47	5%	\$ 32.75
107242-001	#17 Removeable track stop	\$ 24.81	5%	\$ 23.57
107219-001	"L" trim w/out bag seal 48"	\$ 6.14	5%	\$ 5.83
107097-001	#92 Lock, #12 & AudioWall	\$ 118.05	5%	\$ 112.15
107096-001	#91 Lock, #8 Post	\$ 114.04	5%	\$ 108.34
107092-001	#91 Lock, silver, #12 post	\$ 92.50	5%	\$ 87.88
107091-001	#91 Lock, #8 Post	\$ 92.50	5%	\$ 87.88
107063-001	#82 Lock, #12 Post	\$ 94.58	5%	\$ 89.85
107062-001	#82 Lock #8 Post	\$ 83.19	5%	\$ 79.03
107027-001	Pivot track package "D" screws & anchors only	\$ 7.03	5%	\$ 6.68
107013-001	# 10 Trolley, top diverter on same side	\$ 103.44	5%	\$ 155.27
107012-001	# 10 Trolley, top diverter on opposite side	\$ 156.16	5%	\$ 148.35
107011-001	# 10 Trolley, bottom diverter	\$ 168.21	5%	\$ 159.80
107009-001	Top Sweep, Audiowall	\$ 3.55	5%	\$ 3.38
106976-001	#81 Lock Bronze	\$ 77.11	5%	\$ 73.26
106975-001	#81 Lock Silver	\$ 90.64	5%	\$ 86.10
106974-001	#81 Lock	\$ 90.26	5%	\$ 85.75
106973-001	#81 Lock, #8 Post	\$ 90.29	5%	\$ 85.78
106972-001	#51 Pull, #12 Post	\$ 57.52	5%	\$ 54.65
106933-001	#71 Latch, Silver #12 Post	\$ 83.22	5%	\$ 79.06

106932-001	#71 Latch, Silver #8 Post	\$ 86.56	5%	\$ 82.24
106916-001	#5 Intermediate Trolley-truss plates	\$ 18.25	5%	\$ 17.34
106694-002	Trolley spacer .63" long	\$ 5.28	5%	\$ 5.02
106694-001	Trolley spacer .150" long	\$ 2.61	5%	\$ 2.48
106653-001	IM2 Drop seal assy -Exp. pnl. - handle one edge - 900D	\$ 88.14	5%	\$ 83.73
106652-001	IM2 Drop seal assy - Int pnl. - handle both edges - 900H	\$ 97.11	5%	\$ 92.25
106618-00x	Retainer 2.17" wide legs	\$ 2.40	5%	\$ 2.28
106613-00x	Bulb Seal Steel Panels & ALL exp noses	\$ 6.43	5%	\$ 6.10
106599-001	#3 Lead Trolley	\$ 18.88	5%	\$ 17.94
106522-001	Track Plug #5 & #6	\$ 0.70	5%	\$ 0.66
106513-001	#7 Trolley with #8 hinge plate assembly, curved, dbl row	\$ 35.09	5%	\$ 33.33
106504-001	Hook ~ tie back, wall mount	\$ 2.90	5%	\$ 2.76
106409-002	IC1 Drop seal assy. W/dropbolt cutout	\$ 46.07	5%	\$ 43.77
106409-001	IC1 Drop seal assy. for Int. pnl.	\$ 46.07	5%	\$ 43.77
106295-002	Paint, "New" Off White all apps BLX2379-01	\$ 13.47	5%	\$ 12.80
106283-001	Latch Keeper	\$ 1.88	5%	\$ 1.79
106279-001	#72 Latch, Silver #8 Post	\$ 72.99	5%	\$ 69.34
106273-001	#14 Decelerating track stop	\$ 25.23	5%	\$ 23.97
106076-003	Spring Rod Assembly	\$ 10.32	5%	\$ 9.80
106060-017	Spring Latch - D-Ring	\$ 111.06	5%	\$ 105.51
106049-001	IC2 Drop seal assy. For Exp. pnls.	\$ 82.60	5%	\$ 78.47
106047-001	IC2 Drop seal assy. W/footbolt cutout	\$ 82.28	5%	\$ 78.17
106046-001	IC2 Drop seal assy. For Int. pnls.	\$ 77.67	5%	\$ 73.79
106046-001	IC2 Drop Seal	\$ 87.49	5%	\$ 83.12
106045-003	IC2 Top seal assy. For 931 pnls.	\$ 64.50	5%	\$ 61.28
106045-001	IC2 Top seal assy. For 932 pnls.	\$ 64.21	5%	\$ 61.00
106038-001	"L" trim wth bag seal 48"	\$ 10.32	5%	\$ 9.80
106032-001	Top Sweep Assembly - 900H	\$ 21.01	5%	\$ 19.96
105853-001	Top sweep assy - 900H, 932, 933	\$ 27.50	5%	\$ 26.12
105787-002	#5 Lead Trolley with ball bearing wheels, bronze	\$ 21.58	5%	\$ 20.50
105787-001	#5 Lead Trolley with ball bearing wheels	\$ 21.58	5%	\$ 20.50
105786-002	#5 Lead Trolley with nylon wheels, bronze	\$ 15.62	5%	\$ 14.84
105786-001	#5 Lead Trolley with nylon wheels	\$ 15.62	5%	\$ 14.84
105783-001	#5 Intermediate Trolley with ball bearing wheels	\$ 10.71	5%	\$ 10.17
105777-003	Handle - IM2 edge operated - 900H, Smoke gray	\$ 4.73	5%	\$ 4.49
105777-002	Handle, IM2 Edge Operated 900H	\$ 4.73	5%	\$ 4.49
105773-001	Excutecheon plate(2)	\$ 14.32	5%	\$ 13.61
105772-002	Pendant Pull, 31"	\$ 27.79	5%	\$ 26.40
105772-001	Pendant Pull, 16"	\$ 24.56	5%	\$ 23.33
105747-001	#7 Trolley with #8 hinge plate assembly, curved, sgl row	\$ 31.50	5%	\$ 29.93
105745-001	#6 Intermediate Trolley with #8 hinge plate	\$ 21.33	5%	\$ 20.27
105744-001	#5 Intermediate Trolley w/ half plates	\$ 18.85	5%	\$ 17.91
105743-001	#5 Trolley with # 8 hinge plate assembly, curved,	\$ 17.26	5%	\$ 16.40
105732-001	#5 intermediate trolley assembly w/ 1 Pair Plates	\$ 18.70	5%	\$ 17.77
105726-001	#7 Intermediate Trolley with small wheels	\$ 30.58	5%	\$ 29.05
105724-001	#7 Intermediate Trolley, chain drive with large	\$ 80.22	5%	\$ 76.21
105569-001	Clip - Adjustable seal	\$ 4.65	5%	\$ 4.42
105459-001	Handle S-3 Drop seal	\$ 43.14	5%	\$ 40.98
105454-001	#7 Intermediate Trolley with chain drive	\$ 27.87	5%	\$ 26.48
105451-001	#7 Intermediate Trolley, small wheels	\$ 14.41	5%	\$ 13.69
105448-001	#6 Lead Trolley	\$ 36.79	5%	\$ 34.95
105435-001	# 7 Lead Trolley with small wheels	\$ 38.63	5%	\$ 36.69
105419-001	#5 Lead trolley, clevis	\$ 4.22	5%	\$ 4.01
105273-001	Track, Floor, surface mounted ~Spacer	\$ 27.89	5%	\$ 26.49
105272-001	Track, Floor, recess mounted ~Spacer	\$ 16.89	5%	\$ 16.04
105194-001	#5 Intermediate Trolley	\$ 10.84	5%	\$ 10.29
105193-001	#5 intermediate trolley w/ball bearing whls - mod. 1201 (OBS)	\$ 12.93	5%	\$ 12.28
105192-001	Tie Back Assembly~Type # 2	\$ 24.97	5%	\$ 23.72
105191-001	Tie Back Assembly~Type # 1	\$ 22.31	5%	\$ 21.19
105178-003	Button # chain assy. - 12 bead chain, 1 button	\$ 2.61	5%	\$ 2.48
105178-002	Button # chain assy. - 10 bead chain, 1 button	\$ 2.03	5%	\$ 1.93
105178-001	Button # chain assy. - 7 bead chain, 1 button	\$ 1.75	5%	\$ 1.66
105177-001	#5 Lead trolley	\$ 21.24	5%	\$ 20.17
105176-001	#72 Latch, Silver #12 Post	\$ 83.08	5%	\$ 78.92
105170-002	Nose end cap - IM2, Smoke gray	\$ 8.22	5%	\$ 7.81
105170-001	Nose Cap End - IM2	\$ 7.30	5%	\$ 6.94
105168-001	Button retriever	\$ 63.84	5%	\$ 60.65
105165-001	Escutcheon Plate, op3 & op6 (old)	\$ 5.29	5%	\$ 5.02
105164-001	#3 Intermediate Trolley	\$ 13.85	5%	\$ 13.16
105159-001	Bail roller for FerroWall Steel track, Emco Part #300-076	\$ 102.00	5%	\$ 96.90
105051-002	Jedco Fixed Latch & Bracket Assembly 4" Panel	\$ 16.89	5%	\$ 16.04
105051-001	Jedco Fixed Latch & Bracket Assembly 3" Panel	\$ 16.84	5%	\$ 16.00
105047-001	Fabric fasteners	\$ 0.30	5%	\$ 0.29
105046-001	Clutch wrench 2 1/2" - Use on Modernfold type 1 motor drive units	\$ 85.78	5%	\$ 81.49
105045-001	Clutch Wrench - type 5 Mfd drive unit	\$ 77.50	5%	\$ 73.62
105044-001	Clutch Wrench - type 3,4 Mfd drive unit	\$ 76.79	5%	\$ 72.95
105041-001	Track, floor pivot guide 933E	\$ 15.11	5%	\$ 14.35
105038-001	Handle,Drop Seal, Face Operated (EMCO)	\$ 62.11	5%	\$ 59.00
105037-001	Handle, Drop seal (EMCO)	\$ 49.04	5%	\$ 46.59

105031-001	Cable & Pulley Bracket Assembly IM1	\$ 33.30	5%	\$ 31.64
105027-002	# 14 Trolley, guide on opposite side, ground bearing	\$ 202.34	5%	\$ 192.23
105027-001	# 14 Trolley, guide on opposite side, ground bearing	\$ 184.42	5%	\$ 175.20
105024-002	# 14 Intermediate Trolley with 4 wheels, ground bearings	\$ 202.34	5%	\$ 192.23
105024-001	# 14 Intermediate Trolley with 4 wheels, ground bearings	\$ 184.42	5%	\$ 175.20
105002-001	Button Plters	\$ 329.45	5%	\$ 312.97
104995-001	Handle, expander, (EMCO)	\$ 58.85	5%	\$ 55.91
104968-001	Cable Assembly Intermediate Panel Edge OP LM1	\$ 11.60	5%	\$ 11.02
104957-003	#860 trolley assy, 900H, 1/2"x 6.50 lg/, Bolt	\$ 48.49	5%	\$ 46.06
104957-002	#860 trolley assy, 900D, 1/2"x 6.50 lg/, Bolt	\$ 47.29	5%	\$ 44.92
104957-001	#860 Trolley, A/S 900, 1/2" x 6.50 Bolt, Stock	\$ 46.27	5%	\$ 43.95
104941-001	Trolley Assembly, 860 Emco	\$ 47.40	5%	\$ 45.03
104936-001	# 14 Intermediate Trolley with 8 wheels, ground bearings	\$ 324.95	5%	\$ 308.71
104935-001	# 14 Lead Trolley with 8 wheels, ground bearings,	\$ 343.14	5%	\$ 325.98
104886-001	Hex Shaft .95" long	\$ 2.37	5%	\$ 2.25
104885-001	Screw for Hex shaft	\$ 0.23	5%	\$ 0.21
104455-001	Right Angle Drive - IC4 Drop Seal	\$ 119.95	5%	\$ 113.95
104416-001	Nut, #10-24 Nyloc	\$ 0.20	5%	\$ 0.19
104258-001	#6 (7) bead button chain	\$ 0.97	5%	\$ 0.92
104257-001	Button chain #6 - 12 ball	\$ 1.27	5%	\$ 1.20
104256-001	#6 (10) bead button chain	\$ 1.14	5%	\$ 1.08
104211-003	A1.5 Drop seal assy.w/roller for lead pn1. w/astragal	\$ 45.80	5%	\$ 43.51
104211-001	A1.5 Drop seal assy.w/roller for lead pn1. w/bulb seal	\$ 56.84	5%	\$ 54.00
104159-001	Caster, Swivel 1"	\$ 8.76	5%	\$ 8.32
104155-001	Breaker arm assembly universal	\$ 782.70	5%	\$ 743.56
104137-001	# 14 Trolley, guide on same side, ground bearing	\$ 143.05	5%	\$ 135.90
104136-001	# 14 Trolley, guide on opposite side, ground bearing	\$ 143.05	5%	\$ 135.90
104039-001	Floating Seal Castor Assembly 900H	\$ 6.52	5%	\$ 6.20
104035-001	Rack assy for 101316-001 Exp. Mech.	\$ 125.99	5%	\$ 119.70
104009-003	# 17 Trolley, block mount without thrust bearings	\$ 20.73	5%	\$ 19.70
104009-002	# 17 Trolley, block mount without thrust bearings	\$ 19.19	5%	\$ 18.23
104009-001	# 17 Trolley, block mount without thrust bearings	\$ 18.17	5%	\$ 17.26
104007-003	#17 tro. W/thrust brg., 1.56" tro., Spacer, 4-1/2" lg, Bolt	\$ 32.96	5%	\$ 31.32
104007-002	#17 tro. W/thrust brg., 1/2" tro., Spacer, 4-1/2" lg, Bolt	\$ 29.75	5%	\$ 28.26
104007-001	#17 tro. W/thrust brg., no tro., Spacer, 4 1/2" lg, Bolt	\$ 26.75	5%	\$ 25.41
104003-003	Cable & End Cap Assembly IM2 Drop Seal 932H	\$ 24.33	5%	\$ 23.12
103998-002	IM2 Drop seal assy - Int pn1. - handle one edge - 900D	\$ 62.08	5%	\$ 58.98
103966-001	#14 Bracket assembly w/pivot	\$ 39.04	5%	\$ 37.09
103943-003	# 17 Puck Assembly with thrust bearing	\$ 18.07	5%	\$ 17.17
103943-002	# 17 Puck Assembly with thrust bearing	\$ 16.53	5%	\$ 15.70
103943-001	# 17 Puck Assembly with thrust bearing	\$ 13.55	5%	\$ 12.87
103893-001	IM2 Drop seal assy. W/footbolt cutout	\$ 67.16	5%	\$ 63.80
103892-001	Jedco Movable Latch & Bracket Assembly	\$ 7.53	5%	\$ 7.15
103887-001	Cable Guide Assembly IM2 Drop Seal	\$ 4.36	5%	\$ 4.15
103882-001	Nose drop seal mechanism for Exp. Pnl.	\$ 32.66	5%	\$ 31.02
103878-001	A1 Drop seal assy. w/foot bolt cutout	\$ 28.41	5%	\$ 26.99
103876-005	A1 Drop seal assy., Int. Pnl	\$ 39.63	5%	\$ 37.65
103876-004	A1 Drop seal assy, long w/ astragal	\$ 43.88	5%	\$ 41.69
103876-003	A1 Drop seal assy, short	\$ 42.34	5%	\$ 40.22
103876-002	A1 Drop seal assy., Id./short w/bulb seal	\$ 45.67	5%	\$ 43.38
103876-001	A1 Drop seal assy., Id. Pnl w/bulb seal	\$ 57.79	5%	\$ 54.90
103871-001	High Pivot Bracket A1 Drop Seal	\$ 14.39	5%	\$ 13.67
103868-001	Drop ring & door pull assy.	\$ 91.46	5%	\$ 86.89
103862-001	Trolley Assembly Floor Supported	\$ 43.31	5%	\$ 41.15
103846-001	Handpull Kit	\$ 15.69	5%	\$ 14.90
103842-001	Jedco Latch for 932H	\$ 20.68	5%	\$ 19.65
103749-001	IM2 & IC2 Vinyl Bottom Seal 48"	\$ 12.74	5%	\$ 12.10
103664-009	Cable Operator Handle Assembly	\$ 3.26	5%	\$ 3.10
103664-001	Cable Assembly IM2 both edges operate	\$ 11.58	5%	\$ 11.00
103663-002	Latch assy pin - #12 post and Audiowall	\$ 2.30	5%	\$ 2.19
103663-001	Latch assembly pin	\$ 2.24	5%	\$ 2.13
103339-001	Escutcheon Plate, dead bolt master cylinder	\$ 3.54	5%	\$ 3.36
103322-001	Spring, Passdoor Panel IM2	\$ 3.44	5%	\$ 3.27
103314-003	Handle - IM2 edge operated - 900D, Smoke gray	\$ 3.84	5%	\$ 3.65
103314-002	Handle, IM2 Edge Operated 900D	\$ 3.84	5%	\$ 3.65
103313-003	Handle escutcheon - Face operated, Smoke gray	\$ 2.63	5%	\$ 2.50
103313-002	Escutcheon, face operated handle	\$ 2.76	5%	\$ 2.62
103277-001	Hand pull insert	\$ 5.35	5%	\$ 5.09
103187-001	End Seal Clip - Expandable Panel	\$ 3.07	5%	\$ 2.92
103149-001	Adjustment Angle 2" AFS	\$ 1.17	5%	\$ 1.12
103149-001	AFS2 Adjustment Clip	\$ 1.80	5%	\$ 1.71
103145-001	Adjustment Angle 1" AFS	\$ 0.66	5%	\$ 0.63
103145-001	AFS1 Adjustment Clip	\$ 0.90	5%	\$ 0.86
103091-001	Splice Tab, #17 Track	\$ 2.39	5%	\$ 2.28
103041-001	Soffit splicing clip - #14 track	\$ 6.77	5%	\$ 6.43
103039-001	Soffit clip - #14 track	\$ 1.81	5%	\$ 1.72
103024-001	Soffit Mounting Block #14	\$ 2.97	5%	\$ 2.82
103009-001	#14 Universal L/H & R/H Guide Angle	\$ 69.80	5%	\$ 66.31
102966-001	Mounting angle, #14 breaker arm assembly w/ fastener package	\$ 13.60	5%	\$ 12.92

102839-001	#14 Lead Trolley with 4 wheels, 3/4" bolt	\$ 186.28	5%	\$ 176.97
102835-001	#14 Intermediate Trolley with 4 wheels, ground bearings	\$ 124.62	5%	\$ 118.39
102831-001	#14 Intermediate Trolley with 4 wheels, 3/4" bolt	\$ 177.23	5%	\$ 168.37
102819-001	Mounting screw, lead trolley for #12 post	\$ 4.77	5%	\$ 4.54
102818-002	Grip Pull (fixed)	\$ 21.07	5%	\$ 20.02
102818-001	Grip Pull (fixed)	\$ 18.28	5%	\$ 17.36
102815-001	Button, Accordion	\$ 0.52	5%	\$ 0.49
102814-001	Wrench - #59 Jam lock	\$ 11.06	5%	\$ 10.51
102793-001	Lock washer	\$ 0.40	5%	\$ 0.38
102786-001	Flat Washer for IM2 Spring Rod	\$ 0.29	5%	\$ 0.27
102784-001	Lockwasher, 1/2" nominal	\$ 0.23	5%	\$ 0.22
102771-001	Lockwasher, 5/16" nominal	\$ 0.06	5%	\$ 0.06
102763-001	Flat Washer	\$ 0.11	5%	\$ 0.10
102746-003	Sweep, two finger - Smoke gray	\$ 2.97	5%	\$ 2.82
102746-002	Sweep, two finger - dark bronze	\$ 1.33	5%	\$ 1.26
102743-002	Sweep, two finger tear away	\$ 11.03	5%	\$ 10.48
102743-001	Two Finger Tear Away Sweep	\$ 7.88	5%	\$ 7.49
102742-003	Sweep, two finger w/bulb seal - Smoke gray	\$ 2.82	5%	\$ 2.68
102742-002	Sweep, two finger w/bulb seal - dark bronze	\$ 2.82	5%	\$ 2.68
102730-002	Sweep, floating seal - 51" Smoke gray	\$ 5.52	5%	\$ 5.24
102730-001	Floating Seal Sweep Shape 51" Bronze	\$ 3.18	5%	\$ 3.02
102715-003	Gasket, Accordion door lead post	\$ 2.10	5%	\$ 2.00
102715-001	Gasket, vinyl lead post, accordion door	\$ 2.01	5%	\$ 1.91
102702-001	Bulb seal vinyl 4" panel 900 H	\$ 3.37	5%	\$ 3.21
102696-001	Bulb seal vinyl 3" panel 900 H	\$ 2.82	5%	\$ 2.68
102690-001	Top Seal, (4) Finger	\$ 5.68	5%	\$ 5.39
102673-001	#5 Lead trolley, yoke	\$ 4.53	5%	\$ 4.30
102666-001	Trolley yoke, #8 Intermediate 2" plain truss plates	\$ 3.63	5%	\$ 3.45
102665-001	#5 Intermediate Trolley yoke	\$ 2.69	5%	\$ 2.56
102660-001	#6 Lead Trolley yoke	\$ 14.44	5%	\$ 13.72
102633-001	Markerboard Trim Insert 144"	\$ 4.96	5%	\$ 4.71
102592-001	Strike Plate	\$ 16.08	5%	\$ 15.27
102588-001	Strike Plate (accordion)	\$ 3.23	5%	\$ 3.07
102578-001	Track stop, #5	\$ 0.53	5%	\$ 0.50
102136-001	Extension Spring IM-2 Drop Seal	\$ 2.71	5%	\$ 2.57
102127-001	Extenson Spring - Drop seal	\$ 2.03	5%	\$ 1.93
102123-001	Spring- Compression- Counter	\$ 0.49	5%	\$ 0.46
102120-001	Compression Spring	\$ 2.61	5%	\$ 2.48
102095-001	Spring clip connecting link	\$ 3.79	5%	\$ 3.60
102092-001	Cable Take Up Spring	\$ 3.02	5%	\$ 2.87
102088-001	Track Spring, #5	\$ 0.29	5%	\$ 0.28
102085-001	#12 Lead Trolley Spacer	\$ 4.17	5%	\$ 3.96
102077-001	Spacer Hinger Pin 1 5/32" long	\$ 3.96	5%	\$ 3.76
102060-001	Splicing Sleeve	\$ 5.21	5%	\$ 4.95
102016-001	Screw, 5/6-18 x1" phil rnd hd machine	\$ 0.80	5%	\$ 0.76
101985-001	Screw, 1/4-20x 3/4" hex hd machning	\$ 0.20	5%	\$ 0.19
101966-001	Screw, #14-10x2-1/2" phil,pr hd type a	\$ 0.40	5%	\$ 0.38
101953-001	Screw, #10-32x 1-3/4" rd hd machine	\$ 0.11	5%	\$ 0.10
101939-001	Screw, #10-24x 1-3/4" rd hd machine	\$ 0.29	5%	\$ 0.28
101879-001	Screw	\$ 0.12	5%	\$ 0.12
101863-001	Screw	\$ 0.08	5%	\$ 0.07
101854-001	Screw ~ for wall hook & ring holder	\$ 0.08	5%	\$ 0.07
101806-002	Safety Release Button Bronze	\$ 2.73	5%	\$ 2.60
101806-001	Safety Release Button Silver	\$ 2.73	5%	\$ 2.60
101768-001	Pop rivet	\$ 0.36	5%	\$ 0.34
101715-001	Hand pull shell	\$ 8.50	5%	\$ 8.08
101695-001	Gasket, O/C foam, MFD female sound channel, accordion door	\$ 0.20	5%	\$ 0.19
101679-001	Dummy plug, #8&12	\$ 5.32	5%	\$ 5.05
101678-001	Button, Plug jamb lock	\$ 1.98	5%	\$ 1.88
101659-001	Name plate, electrical operation instructions	\$ 8.82	5%	\$ 8.38
101625-001	Pivot Pin	\$ 8.53	5%	\$ 8.11
101606-001	Pin .312 x 1.00, dowel	\$ 2.44	5%	\$ 2.32
101596-001	Spring Pin 1/4" x 1" plain	\$ 0.42	5%	\$ 0.40
101595-001	Spring Pin - 1/4" X .B75" Slotted	\$ 0.40	5%	\$ 0.38
101586-001	Pin .187 x .375, drive lock	\$ 1.42	5%	\$ 1.35
101572-001	Drive lock pin	\$ 0.37	5%	\$ 0.35
101570-001	Track, splice pin #5	\$ 0.25	5%	\$ 0.23
101510-001	Jamb nut 3/4-16 thread	\$ 3.46	5%	\$ 3.29
101503-001	Nut, Jamb 1/2-20 hex	\$ 0.25	5%	\$ 0.23
101482-001	Nut, #8-32 hex, zinc	\$ 0.06	5%	\$ 0.06
101473-001	Nut, 10-24 hex	\$ 0.06	5%	\$ 0.06
101467-001	Nose Cap End - A1 Male	\$ 3.44	5%	\$ 3.27
101466-001	Nose Cap End - A1 Female	\$ 3.44	5%	\$ 3.27
101446-001	Limit switch with rod arm	\$ 140.09	5%	\$ 133.08
101430-001	Latch, roller friction	\$ 67.31	5%	\$ 63.94
101428-001	Latch mechanism -bronze	\$ 17.96	5%	\$ 17.06
101419-001	Southco Latch & Strike	\$ 30.32	5%	\$ 28.80
101406-001	Label for pendant pull	\$ 1.22	5%	\$ 1.16
101396-001	Electric wall replacement key DO-18	\$ 30.13	5%	\$ 28.62

101386-001	Escutcheon Plate, Expandable panel	\$ 4.43	5%	\$ 4.21
101372-001	Ring holder ~ Tie Back Accordion	\$ 4.04	5%	\$ 3.84
101371-001	Pendant Pull Pivot & Connector	\$ 8.19	5%	\$ 7.78
101370-001	Holdback catch~ Accordion	\$ 1.23	5%	\$ 1.17
101369-001	Holdback Hook	\$ 4.73	5%	\$ 4.49
101354-001	Hold back catch for door w/4 pair of plates	\$ 3.72	5%	\$ 3.54
101348-001	Handle Positioner 900H	\$ 3.00	5%	\$ 2.85
101343-002	Han for Exp pn1 - 4" for older models after 1987 & prior to Aug,2000	\$ 28.81	5%	\$ 27.37
101343-001	Handle, expandable panel	\$ 42.76	5%	\$ 40.62
101341-003	Handle - Face operated, Smoke gray	\$ 14.03	5%	\$ 13.33
101341-002	Handle, face Operated	\$ 14.02	5%	\$ 13.32
101336-001	Guide Roller Lead Panel	\$ 12.60	5%	\$ 11.97
101328-001	Guide Block - Spacesetter	\$ 2.61	5%	\$ 2.48
101327-002	Guide Block - 900 H, Smoke gray	\$ 4.30	5%	\$ 4.08
101327-001	Guide Block - 900 H	\$ 4.30	5%	\$ 4.08
101325-001	Glide, Floating Seal	\$ 5.50	5%	\$ 5.22
101319-001	Guide #62 pull in latch(2)	\$ 2.90	5%	\$ 2.76
101316-001	Expandable panel mechanism	\$ 195.94	5%	\$ 186.14
101308-001	Footbolt, friction	\$ 44.17	5%	\$ 41.97
101307-002	Concealed footbolt - Smoked gray	\$ 30.97	5%	\$ 29.42
101307-001	Footbolt, Concealed, chicory	\$ 30.97	5%	\$ 29.42
101306-001	Footbolt, Accordion	\$ 12.28	5%	\$ 11.67
101305-001	Footbolt, Key Locking, Flat wall (Satin Chrome Finish only)	\$ 119.87	5%	\$ 113.88
101303-001	Footbolt, Flat Wall	\$ 30.97	5%	\$ 29.42
101251-002	Nose end cap - A1, Smoke gray	\$ 3.15	5%	\$ 2.99
101251-001	Nose Cap End - A1	\$ 2.55	5%	\$ 2.42
101250-002	Nose end cap - A1.5, Smoke gray	\$ 3.15	5%	\$ 2.99
101250-001	Nose Cap End - A1.5	\$ 3.12	5%	\$ 2.96
101245-001	End Cap- Pendant pull	\$ 0.49	5%	\$ 0.47
101242-002	Paint, "older" #14 applications WLX2179 - 01	\$ 12.67	5%	\$ 12.04
101241-001	Paint, "older" #17 applications WLX1723A	\$ 12.67	5%	\$ 12.04
101228-001	Ring, "F"	\$ 0.32	5%	\$ 0.31
101148-001	Connector link,bent lug, roller chain rc-50	\$ 8.03	5%	\$ 7.63
101146-002	Eye Connector, Altered	\$ 1.94	5%	\$ 1.84
101146-001	Eye Connector	\$ 1.11	5%	\$ 1.05
101144-001	Ball Connector	\$ 1.27	5%	\$ 1.20
101134-001	Clip, Speed, for Bag Seal	\$ 0.87	5%	\$ 0.82
101125-001	Cabin Safety Clip	\$ 3.17	5%	\$ 3.01
101123-001	Hold back catch for door w/6 pair of plates	\$ 3.21	5%	\$ 3.05
101122-001	Hold back catch for door w/5 pair of plates	\$ 3.03	5%	\$ 2.88
101098-001	Turnbuckle, chain take up, 933E	\$ 45.22	5%	\$ 42.96
101097-002	Chain RC50, 50'-0" section	\$ 221.21	5%	\$ 210.15
101097-001	Chain, roller RC 50 10' & 50'	\$ 45.87	5%	\$ 43.58
101094-001	Track #14 Chain Guide	\$ 12.55	5%	\$ 11.92
101087-001	Floating Seal Caster w/ Rivets	\$ 3.91	5%	\$ 3.71
101084-001	Caster, Passdoor	\$ 32.51	5%	\$ 30.88
101074-002	Cable Take Up Assembly With Slot	\$ 3.75	5%	\$ 3.56
101074-001	Cable Take Up Assembly	\$ 3.13	5%	\$ 2.97
101071-001	Cable Guige Small Face Operated	\$ 4.67	5%	\$ 4.44
101070-001	Edge Operated Cable Guide	\$ 4.67	5%	\$ 4.44
101069-001	Crimper for IM2 Cable fittings	\$ 617.63	5%	\$ 586.75
101068-001	Cable Connector SAVA	\$ 0.83	5%	\$ 0.79
101061-001	Bushing, face operated crank hole	\$ 0.40	5%	\$ 0.38
101058-001	Bushing, #12 Post threaded trolley	\$ 5.90	5%	\$ 5.61
101004-001	Wheel, #6 Ball Bearing with nylon tire	\$ 5.68	5%	\$ 5.39
101003-001	Wheel, #5 Ball Bearing with nylon tire	\$ 4.35	5%	\$ 4.13
100958-001	Block Stabilizer ABS blk	\$ 4.94	5%	\$ 4.69
100908-001	Channel, modernfold male, sound	\$ 16.02	5%	\$ 15.22
100907-001	Channel, modernfold female, sound 16'	\$ 27.62	5%	\$ 26.24
100812-001	Keylock switch assy	\$ 159.01	5%	\$ 151.06
100810-001	Latch mechanism - silver	\$ 17.00	5%	\$ 16.15
100808-002	Trolley spacer for 1/2" dia bolt 1.56 " long	\$ 5.33	5%	\$ 5.06
100808-001	Trolley spacer for 1/2" diameter bolt,.50"long	\$ 2.13	5%	\$ 2.03
100798-001	Limit switch, interlock pocket door R.H.	\$ 183.22	5%	\$ 174.06
100695-001	Hanger Rod 1/2 - 13 Thread	\$ 10.78	5%	\$ 10.24
100681-001	Soffit Liner (baryform) #14 (per foot)	\$ 4.14	5%	\$ 3.93
100677-002	Cable Assembly IM-2 Lead Panel	\$ 7.95	5%	\$ 7.55
100673-001	AFS2 Crop seal Assembly	\$ 51.19	5%	\$ 48.63
100664-001	Guide rail #14 Filler section	\$ 53.47	5%	\$ 50.80
100654-002	Bolt & Pin Assembly Spacer, Pull in Latch, #12	\$ 5.26	5%	\$ 4.99
100654-001	Bolt & Pin Assembly Spacer, Pull in Latch, #8	\$ 4.96	5%	\$ 4.72
100652-003	Pull pin - #12 post and Audiowall	\$ 4.12	5%	\$ 3.91
100652-002	Pull pin - #8 post	\$ 2.56	5%	\$ 2.43
100652-001	pull pin	\$ 1.98	5%	\$ 1.88
100651-002	Master cylinder adapter - #12 post and Audiowall	\$ 11.62	5%	\$ 11.03
100651-001	Master cylinder adapter	\$ 10.40	5%	\$ 9.88
100650-004	Lock set - Woodmaster - bronze	\$ 10.89	5%	\$ 10.35
100650-003	Lock set - Woodmaster - Silver	\$ 10.86	5%	\$ 10.32
100650-002	Lock set - #12 post and Audiowall	\$ 10.25	5%	\$ 9.74

100650-001	Lock set ~ accordion door	\$ 8.42	5%	\$ 8.00
100649-002	Turnbutton #8 Post	\$ 4.75	5%	\$ 4.52
100649-001	Turnbutton#12 & AW Post	\$ 4.75	5%	\$ 4.52
100648-002	Safety Release Button #8 Post	\$ 2.87	5%	\$ 2.73
100648-001	Safety Release Button #12 Post	\$ 2.87	5%	\$ 2.73
100647-003	Bolt cam - #12 Post & Audiowall	\$ 1.64	5%	\$ 1.56
100647-002	Bolt cam - #8 Post	\$ 1.64	5%	\$ 1.56
100647-001	Bolt Cam	\$ 1.64	5%	\$ 1.56
100646-003	Grip pull for master cylinder, Bronze	\$ 35.75	5%	\$ 33.96
100646-001	Grip Pull for Master Cylinder	\$ 34.05	5%	\$ 32.35
100645-003	Grip pull - Active - Bronze	\$ 20.64	5%	\$ 19.61
100645-001	Grip Pull (active)	\$ 24.86	5%	\$ 23.62
100643-005	Shaft, pendant pull (MFD 800 w/ Quiet Wall opt)	\$ 13.84	5%	\$ 13.15
100643-005	Shaft, pendant pull (MFD 1200 w/ Quiet Wall opt)	\$ 13.84	5%	\$ 13.15
100643-004	Shaft, pendant pull (MFD 1200/15" AW Lat #62 + D190)	\$ 13.84	5%	\$ 13.15
100643-003	Shaft, pendant pull (MFD 800 - P.P.)	\$ 13.53	5%	\$ 12.86
100643-002	Shaft, pendant pull (MFD 1200/AW 15 Lat #62)	\$ 13.84	5%	\$ 13.15
100643-001	Shaft, pendant pull (MFD 800 Lat #62)	\$ 13.84	5%	\$ 13.15
100625-033	A2 Vinyl Bottom Seal 48"	\$ 17.44	5%	\$ 16.56
100524-001	Trolley, #7 Intermediate with small wheels	\$ 31.46	5%	\$ 29.88
100519-001	Trolley, #7 Intermediate, chain drive with small wheels	\$ 30.92	5%	\$ 29.37
100514-001	#6 Track splice tab	\$ 2.35	5%	\$ 2.23
100513-001	#7 Track splice tab	\$ 2.78	5%	\$ 2.64
100444-001	Floating Seal Assy w/glide	\$ 87.86	5%	\$ 83.47
100308-001	Floating Seal Assy w/caster	\$ 116.33	5%	\$ 110.51

Part Number	Description	MSRP Price	Discount	Mohave Price (with Admin. Fee)
Fabric	Standard Fabric up to 50 yards	\$33.08	5.0%	\$31.43
	Fabric 51-200 yards	\$30.54	5.0%	\$29.01
	Fabric 201-500 yards	\$28.36	5.0%	\$26.94
	501-1000 yards	\$26.46	5.0%	\$25.14
Carpet	Standard Carpet up to 50 yards	\$24.04	5.0%	\$22.84
	51-200 yards	\$22.20	5.0%	\$21.09
	201-500 yards	\$20.62	5.0%	\$19.59
	501-1000 yards	\$19.24	5.0%	\$18.28
Heavyweight Vinyl	Standard Heavyweight Vinyl up to 50 yards	\$15.58	5.0%	\$14.80
	51-200 yards	\$14.38	5.0%	\$13.66
	201-500 yards	\$13.36	5.0%	\$12.69
	501-1000 yards	\$12.46	5.0%	\$11.84
Vinyl	Standard Vinyl up to 50 yards	\$11.56	5.0%	\$10.98
	51-200 yards	\$10.66	5.0%	\$10.13
	201-500 yards	\$9.90	5.0%	\$9.41
	501-1000 yards	\$9.24	5.0%	\$8.78

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File Number:

01877743

Corporation Name:

NORCON INDUSTRIES, INC.

Corporate Status Inquiry

This Corporation is in Good Standing

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