



GLENDALE

Materials Management Sole Source and Special Procurement Request

REQUESTOR INFORMATION:

Requestor: Joe Greth	Date: 11/18/2015	Department: Water Services
Phone Number: 623-930-3919	Email Address: jgreth@glendaleaz.com	

PROPOSED VENDOR INFORMATION:

Proposed Vendor: GE Intelligent Platforms/TMMI	Proposed Vendor Contact: Tanya Boyd
Proposed Vendor Address: P.O. Box 641275	
City, State and Zip Code: Pittsburgh, PA 15264-1275	
Vendor Phone: 1-800-433-2682	Vendor Fax: 780-420-2047
Procurement method requested:	<input checked="" type="checkbox"/> Sole Source <input type="checkbox"/> Special Procurement

PURCHASE INFORMATION:

Total Cost of this Order: \$56,956.83	One time purchase: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> Federal Money: Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> If yes, explain funding source:
Fund #: 2360 / Department #: 17120 / Account #: 522700	
Description of the product or service requested: This is the annual software maintenance for the SCADA software and on call support. The SCADA software is responsible for monitoring operational parameters of the treatment plants, well sites, reservoirs and large valves in the distribution system.	

In accordance with Finance Administrative Policy No. 12, I have conducted a good faith review of available sources and determine that there is only one known and/or one practical source for the required items in accordance with the Guidelines for Justification attached.

REQUESTOR CERTIFICATION:


Requestor Joe Greth	Division Water Services	Date 11/17/2015
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DEPARTMENT DIRECTOR APPROVAL:

Director 	Division	Date 11-25-15
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MATERIALS MANAGEMENT APPROVAL:

In accordance with Finance Administrative Policy No. 12, I have conducted a good faith review of this request and agree that there is only one known and/or one practical source for the required items in accordance with the Guidelines for Justification attached.

Materials Manager 	Date 12/8/15
Materials Management requires reevaluation and resubmission of a Sole Source Request for this procurement:	

Single Use Only: <input type="checkbox"/>	Annually: <input type="checkbox"/>
End of first term of Contract: <input type="checkbox"/>	End of Contract, including any extensions: <input checked="" type="checkbox"/>

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Materials Management
Sole Source and Special Procurement Request

Check the reason(s) below to identify why you have determined the purchase is a Sole Source or Special Procurement and attach supporting documentation. Use only column. A purchase cannot be BOTH a sole source and a special procurement

SOLE SOURCE	SPECIAL PROCUREMENT
<input checked="" type="checkbox"/> Compatibility. Indicate system, make, model and function <input type="checkbox"/> Unique repair/replacement item. Identify item to be used with previous PO number item purchased, and warranty period <input type="checkbox"/> Supplementary or necessary part required from same manufacturer. Identify in-house equipment and use with existing system <input type="checkbox"/> Unique Item <input checked="" type="checkbox"/> Unique Service <input type="checkbox"/> Proprietary Specifications (Copyright, patented, etc.) <input type="checkbox"/> Other reasons, if not above. Explain in detail	<input type="checkbox"/> Presents such limited competition that a competitive bid or proposal process cannot reasonably be used <input type="checkbox"/> Discourages the use of a competitive bid or proposal as it will result in a substantially higher cost to the city, or will otherwise impair the city's financial interests <input type="checkbox"/> Substantially impede the city's administrative functions or the delivery of services to the public <input type="checkbox"/> Does not qualify as a sole source or emergency <input type="checkbox"/> Has only one provider with the experience and capability to successfully perform the contract <input type="checkbox"/> Presents a significant time constraint as the need was not known in sufficient time to allow for competitive procurement and time is of the essence <input type="checkbox"/> Other reasons, if not above. Explain in detail

JUSTIFICATION:

Use the Guidelines for Justification of the selected reason(s) above, and provide a full explanation of your reason that the product/service is a sole source or special procurement: The Water Services department is standardized with iFix SCADA software. General Electric Intelligent Platforms (GE IP) is the copyright holder on this technology. TMMI is the only designated support provider for the state of Arizona. GE IP has designated TMMI as the factory endorsed provider of support for the SCADA software.

MANDATORY RESEARCH DOCUMENTATION REQUIREMENT:

Provide a detailed explanation of efforts made to determine the availability of the product or service from any other vendor, including other distributors: Attached is a letter from GE Intelligent Platforms stating that TMMI is the only authorized reseller and support in Arizona.

PREPARER NOTE: If this is a vehicle or technology purchase, concurrence of the Equipment Management Superintendent or the IT Director will be required.



GE
Intelligent Platforms

2500 Austin Drive
Charlottesville, VA 22911
USA

M 513-310-6492
Eulanda.cantois@ge.com

November 16, 2015

City of Glendale
Attn: Joe Greth
5850 W. Glendale Ave.
Glendale, AZ 85301-2563

Dear Mr. Greth:

Please accept this letter as a formal certification that GE Intelligent Platforms is the sole Developer, Licensor, and Support Service Provider in the United States for the complete suite of Proficy Software Products as well as QuickPanel Operator Interface Products.

Specifically, Technical Marketing Manufacturing, Inc., is the Authorized GE Intelligent Platforms Representative company and authorized in the state of Arizona for the sales, service & support of the following products:

- Proficy HMI/SCADA IFIX
- Proficy HMI/SCADA Historian
- Proficy Maintenance Gateway
- Proficy Plant Applications
- Proficy Workflow
- Proficy Process Systems
- Proficy Real Time Information Portal
- Proficy Change Management
- Proficy Machine Edition
- QuickPanel Operator Interface Products
- GlobalCare Support Agreements for Software Listed above

In addition, Technical Marketing Manufacturing, Inc., is the authorized GE Intelligent Platforms Representative Company in this geography that is authorized to sell both the QuickPanel and Proficy HMI/SCADA IFIX bundled products.

If you require further information, please do not hesitate to contact me at 513-310-6492.

Sincerely,

A handwritten signature in black ink, appearing to read 'Eulanda Cantois'.

Eulanda Cantois
Sales Operations Analyst
GE



Quote No.	Quote Date	Rev	Prepared by
1-4311019411	11/4/2015	1	Hazel, Greg

Remit Payment Only To:
 GE Intelligent Platforms, Inc.
 P.O. Box 641275
 Pittsburgh, PA 15264-1275

Send Purchase Order and/or Correspondence to:
 TMMI - Technical Marketing Mfg., Inc., Wheat Ridge-9818
 5000 ROBB ST STE A BLDG3, STE A,
 WHEAT RIDGE CO, 80033-2300 USA

Tel.:1-800-433-2582 (+434-978-5100) Fax:780-420-2047

City of Glendale - Cholla Water Treatment Plant 8210 West Myrtle Avenue GLENDALE AZ, 85304 USA Bill to Contact: Greth, Joe Bill to CSN: 10181000	City of Glendale - Cholla Water Treatment Plant 8210 West Myrtle Avenue GLENDALE AZ, 85304 USA End User Contact: Greth, Joe End User CSN: 10181000
Quote Expiry 2/2/2016	Currency USD
Sales Representative TECHNICAL MARKETING MANUFACTURING, INC	Primary Sales Representative Hazel, Greg

Line No	Part #	Part Description	Unit Sell Price	Qty	Extended Price
1	205100000000	GlobalCare Complete Globalcare Renewal and iClientTS Trade-Up per Spreadsheet. All Licenses will be provided in Advantage licensing upon renewal. Globalcare 10/31/2015 through 10/30/2015.	USD 56,956.83	1	USD 56,956.83
11	180010000000	GlobalCare Complete	USD 0.00	1	USD 0.00

Header Notes: Globalcare Renewal 2015 and iClientTS Trade-Up. All Licenses will be provided as Advantage Licensing. Reference "Glendale_GE-IP_Proficy_iClientTS_Trade-Up and Globalcare Renewal_2015.xlsx". Quote Total: USD 56,956.83

Comments:

This quotation does not include any freight charges or applicable taxes.

Please include the Quotation Number from this document on your Purchase Order.

This quotation is expressly conditioned upon Customer's acceptance of the attached GE Intelligent Platforms' Terms and Conditions. GE Intelligent Platforms, Inc. is not bound by any terms on Customer's order which attempt to impose any condition of sale with GE Intelligent Platforms, Inc.'s terms attached hereto. GE Intelligent Platforms, Inc.'s failure to object to provisions contained in any of Customer's forms shall not be deemed an acceptance of any of Customer's terms or a waiver of the provisions of GE Intelligent Platforms, Inc.'s terms and conditions which shall constitute the entire, final, and exclusive statement of the agreement between the parties.